

# 2022 CONSOLIDATED FINANCIAL STATEMENTS OF FIRSTONTARIO CREDIT UNION LIMITED

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### REPORT ON MANAGEMENT RESPONSIBILITY

The accompanying Consolidated Financial Statements are the responsibility of the Management of FirstOntario Credit Union Limited, which is responsible for the integrity and fairness of the information presented. The Consolidated Financial Statements, in the opinion of Management, have been prepared using appropriate accounting policies that are in accordance with International Financial Reporting Standards and the Credit Unions and Caisses Populaires Act, 2020 (Ontario), and are based on informed judgments and estimates of the expected effects of current events and transactions.

To meet its responsibility for the integrity and objectivity of data in the Consolidated Financial Statements, Management has developed and maintains a system of internal accounting controls. Management believes that this system of internal controls provides reasonable assurance that the financial records are reliable and form a proper basis for preparation of Consolidated Financial Statements and that assets are properly accounted for and are safeguarded.

The Board of Directors is responsible for reviewing and approving the Consolidated Financial Statements and for overseeing Management's performance of its financial reporting responsibilities. The Board of Directors carried out its responsibility for the Consolidated Financial Statements through its regular review of financial results and operations and through its Audit and Risk Committee. The Member-appointed auditors have full and free access to, and meet periodically with, the Audit and Risk Committee and may meet with the Board of Directors, with or without Management present, to discuss their audit and matters relating to financial statement presentation, internal controls and audit procedures.

The Financial Services Regulatory Authority of Ontario conducts periodic examinations of the financial conditions and affairs of FirstOntario. The examination includes review of FirstOntario's compliance with the provisions of the Act.

KPMG LLP, Member-appointed external auditors, has examined the Consolidated Financial Statements in accordance with Canadian generally accepted auditing standards and their independent auditor's report is included as part of the Consolidated Financial Statements.

Lloyd Smith, CPA, CGA, CCE Chief Executive Officer ∬John Doran, CPA, CA, CFA Chief Financial Officer

March 6, 2023

### REPORT OF THE AUDIT AND RISK COMMITTEE

FirstOntario Credit Union Limited's Audit and Risk Committee is a committee of the Board of Directors pursuant to Section 125 of the Credit Unions and Caisses Populaires Act, 2020 (Ontario) and Section 36 of Ontario Regulation 105/22. The Committee, which consists of six directors, has a mandate to cover all of the duties, which are specified to be performed by audit committees in the Regulations of the Act.

The Audit and Risk Committee is pleased to report to the Members of FirstOntario that it has fulfilled its annual mandate. During the year the Committee held 12 meetings and completed the following significant activities:

- (a) Served as the principal communication link between the external auditors and the Board of Directors and, in particular, reviewed the terms of engagement and scope of the audit and reviewed FirstOntario's annual financial statements prior to Board approval for issuance to the Members.
- (b) Obtained a reasonable understanding of the important elements of internal controls that are important to safeguarding the assets of FirstOntario, ensuring the accuracy of financial reports and ensuring compliance with policies and procedures.
- (c) Served as the Board's liaison with the internal auditor and reviewed the internal audit mandate, work plan and reports.
- (d) Reviewed the policies, procedures and controls, which relate to legislative compliance, with a particular focus on requirements for liquidity, capital adequacy and interest rate management.
- (e) Reviewed management's identification of the significant risks of FirstOntario in accordance with the Enterprise Risk Management policy and ensured processes were in place to measure, monitor, manage and mitigate significant risk exposures including appropriate policies, procedures and controls.

There are no significant recommendations made by the Audit and Risk Committee that have not been either implemented or are in the process of being implemented. In addition, there are no matters which the Audit and Risk Committee believes should be reported to the Members, other than as described above, nor are there any further matters that are required to be disclosed pursuant to the Act or the Regulations thereto.

Based on its findings, the Audit and Risk Committee issues reports and makes recommendations to the Board of Directors or senior management, as appropriate, with respect to the matters outlined above and follows up to ensure that the recommendations are considered and implemented. During the year, the Committee received full co-operation and support from management to enable it to play an effective role in maintaining the quality of financial reporting to the Members and enhancing the overall control structure of FirstOntario.

Richard Sroka

Chair, Audit and Risk Committee

March 6, 2023



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### INDEPENDENT AUDITOR'S REPORT

To the Members of FirstOntario Credit Union Limited

### Opinion

We have audited the accompanying consolidated financial statements of FirstOntario Credit Union Limited (the "Credit Union"), which comprise:

- the consolidated statement of financial position as at end of December 31, 2022
- the consolidated statement of income for the year then ended
- the consolidated statement of comprehensive income for the year then ended
- · the consolidated statement of changes in members' equity for the year then ended
- the consolidated statement of cash flows for the year then ended
- and notes to the consolidated financial statements, including a summary of significant accounting policies

(Hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the consolidated financial position of the Credit Union as at end of December 31, 2022 and its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRS).

### Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "Auditor's Responsibilities for the Audit of the Financial Statements" section of our auditor's report.

We are independent of the Credit Union in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



# Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRS, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Credit Union's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Credit Union or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Credit Union's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

### We also:

 Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

 Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Credit Union's internal control.



- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Credit Union's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Credit Union to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the
  planned scope and timing of the audit and significant audit findings, including any
  significant deficiencies in internal control that we identify during our audit.
- Obtain sufficient appropriate audit evidence regarding the financial information of the
  entities or business activities with the Credit Union to express an opinion on the financial
  statements. We are responsible for the direction, supervision and performance of the
  group audit. We remain solely responsible for our audit opinion.

Chartered Professional Accountants, Licensed Public Accountants

Hamilton, Canada March 6, 2023

KPMG LLP

# **Consolidated Statement of Financial Position**

As at December 31, 2022, with comparative information for 2021

(In thousands of dollars)	2022	2021
Assets		
Cash and cash equivalents (note 5)	\$ 16,132	\$ 34,638
Investments in debt securities (note 6)	203,993	229,488
Investments in equity instruments (note 6)	181,138	159,345
Derivative financial instruments (note 18)	8,961	5,211
Loans and advances (note 7)	5,144,955	4,594,142
Current tax assets	4,224	-,00,12
Investments in joint ventures (note 10)	141,070	109,099
Fixed assets (note 11)	29,073	32,962
Intangible assets (note 12)	19,457	19,828
Pension assets (note 22)	1,906	-
Other assets	12,554	14,568
Out of docode	\$ 5,763,463	\$ 5,199,281
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Liabilities		
Deposits (note 13)	\$ 4,710,706	\$ 4,345,963
Accounts payable and accrued liabilities	21,991	42,665
Accrued interest payable	35,244	14,541
Income taxes payable	-	4,201
Derivative financial instruments (note 18)	771	1,969
Secured borrowings (note 14)	122,000	,
Securitization liabilities (note 14)	467,813	421,736
Membership shares (note 15)	8,837	8,528
Investment shares (note 15)	10,922	11,488
Lease liabilities (note 17)	13,069	14,781
Deferred tax liabilities (note 21)	21,034	11,892
Pension and other employee benefit obligations (note 22)	3,782	7,310
	5,416,169	4,885,074
Members' Equity	400 =0.5	440 :
Investment shares (note 15)	108,780	110,476
Contributed surplus	8,178	5,474
Retained earnings	229,819	203,572
Non-controlling interest	(135)	(150)
Accumulated other comprehensive income (loss)	652	(5,165)
	347,294	314,207
	\$ 5,763,463	\$ 5,199,281

See accompanying notes to Consolidated Financial Statements.

On behalf of the Board:

Stu Walker

Board Chair Chair, Audit and Risk Committee

Richard Sroka

# **Consolidated Statement of Income**

For the year ended December 31, 2022, with comparative information for 2021

(In thousands of dollars)	2022	2021
Interest Income		
Loans and advances (note 7)	\$ 170,208	\$ 156,086
Investment income	4,555	1,693
Swap agreements	2,263	-
	177,026	157,779
Interest Expense		
Members' deposits (note 13)	75,678	47,684
Secured borrowings and securitization liabilities (note 14)	15,316	15,048
Dividends on membership and investment shares (note 15)	1,066	956
Swap agreements	-	633
	92,060	64,321
Net Interest Income	84,966	93,458
Provision for impaired loans (note 8)	(1,538)	(786)
Other income (note 23)	52,314	68,974
Net Interest and Other Income	135,742	161,646
Non interest Eymonogo		
Non-interest Expenses	E2 00E	40 775
Salaries and employee benefits Administrative	52,885 16,062	49,775 14,885
Technology	16,260	14,718
Occupancy	7,931	7,728
Donations and community sponsorship	2,238	1,531
, , ,	95,376	88,637
Income Before Income Taxes	40,366	73,009
Income taxes (note 21)	10,108	 14,553
Net Income	\$ 30,258	\$ 58,456
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Net Income attributable to FirstOntario Credit Union Limited	30,243	58,415
Net Income attributable to non-controlling interest	15	41
Net Income	\$ 30,258	\$ 58,456

# **Consolidated Statement of Comprehensive Income**

For the year ended December 31, 2022, with comparative information for 2021

(In thousands of dollars)	2022	2021
Net Income	\$ 30,258	\$ 58,456
Other Comprehensive Income (Loss)		
Items that are or may be reclassified subsequently to net income:  Debt securities measured at fair value through other comprehensive income:		
Net unrealized gain from change in fair value	110	1,927
Net amount transferred to earnings Related income tax recovery (note 21)	(2,860) 508	(3,770)
Cash flow hedges:		• • • • • • • • • • • • • • • • • • • •
Net gain (loss) on cash flow hedges	3,946	(252)
Net gain on cash flow hedges transferred to earnings	326	1,644
Related income tax expense (note 21)	(779)	(258)
Items that are not recycled or reclassified to net income:		
Actuarial gain on employee benefits, net of tax (notes 21, 22)	4,566	1,451
	5,817	1,083
Total Comprehensive Income	\$ 36,075	\$ 59,539

# **Consolidated Statement of Changes in Members' Equity**

For the year ended December 31, 2022, with comparative information for 2021

											Other Cor	•	hensive	
(In thousands of dollars)		Investment shares		ributed surplus	Retained earnings	Non- controlling interest		Fair value reserve		Cash flow hedging reserve		Employee benefits		Total
Balance, January 1, 2022 Shares issued Shares redeemed Acquisition of Heritage Savings and Credit	\$	110,476 3,996 (5,692)	\$	5,474 - -	\$ 203,572 - -	\$	(150) - -	\$	(1,502) - -	\$	(1,590) - -	\$	(2,073) - -	\$ 314,207 3,996 (5,692)
Union Inc. (note 25) Net income Dividends paid Other comprehensive		- - -		2,704 - -	30,243 (3,996)		- 15 -		- - -		- - -		-	2,704 30,258 (3,996)
income (loss)  Balance, December 31, 2022	\$	108,780	\$	- 8,178	<u>-</u> \$ 229,819	\$	(135)	\$	(2,242)	\$	3,493 1,903	\$	4,566 2,493	5,817 \$ 347,294

						Accumul	Other Cor	•	hensive	
(In thousands of dollars)	ln	vestment shares	 ributed surplus	Retained earnings	Non- trolling nterest	ir value reserve	ish flow nedging reserve		nployee penefits	Total
Balance, January 1, 2021 Shares issued Shares redeemed Net income Dividends paid (net of tax	\$	112,293 4,375 (6,192)	\$ 5,474 - - -	\$ 148,723 - - 58,415	\$ (191) - - 41	\$ - - -	\$ (2,724) - - -	\$	(3,524) - - -	\$ 260,051 4,375 (6,192) 58,456
recovery \$809) Other comprehensive income (loss)		-	-	(3,566)	-	- (1,502)	- 1,134		- 1,451	(3,566) 1,083
Balance, December 31, 2021	\$	110,476	\$ 5,474	\$ 203,572	\$ (150)	\$ (1,502)	\$ (1,590)	\$	(2,073)	\$ 314,207

# **Consolidated Statement of Cash Flows**

For the year ended December 31, 2022, with comparative information for 2021

(In thousands of dollars)	2022	2021
Operating Activities		
Operating Activities Net income	\$ 30,258	\$ 58,456
Adjustments for items not involving cash:	φ 30,236	φ 56,450
Amortization of fixed assets	6,601	6,546
Amortization of intangible assets	3,184	2,884
Net change in fair value of assets recorded as fair value	0,104	2,001
through profit or loss	(41,526)	(47,767)
Provision for impaired loans	1,538	786
Gain on sale of fixed assets	(1,352)	-
Net changes in accrued employee retirement benefits	(5,434)	(2,164)
Other non-cash items, net	9,288	(5,739)
Net interest income	(84,966)	(93,458)
Income tax expense	10,108	14,553
Changes in operating assets:		
Net change in loans receivable	(513,034)	(328,153)
Net change in derivative assets held for risk management	(3,424)	(1,427)
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Changes in operating liabilities:		
Net change in deposits	317,914	357,595
Net change in derivative liabilities held for risk management	2,748	(865)
Net change in accounts payables and accrued liabilities	(20,836)	(19,465)
Interest received	169,890	157,223
Interest paid	(70,291)	(73,198)
Income tax paid	(11,707)	(4,546)
Income tax received	-	809
Cash flows from (used in) operating activities	(201,041)	22,070
Florencius Askluikius		
Financing Activities	(007)	(4.000)
Net redemptions in membership shares	(337)	(1,208)
Net redemptions in investment shares Principal payments on leases	(6,688) (2,565)	(6,787) (2,502)
Net change in secured borrowings and securitization liabilities	168,077	(108,263)
Cash flows from (used in) financing activities	158,487	(118,760)
Cash nows from (used in) infalicing activities	130,407	(110,700)
Investing Activities		
Investing Activities	E 770	07.574
Net investment less (gain)	5,776 1,891	97,571
Net investment loss (gain) Proceeds on disposition of investment	8,180	(1,361) 14,123
Proceeds on sale of fixed assets	2,000	-
Purchase of fixed assets, net of disposals	(2,078)	(2,818)
Acquisition of intangible assets	(2,813)	(3,079)
Cash flows from investing activities	12,956	104,436
Cash and cash equivalents		
Net (decrease) increase during year	(29,598)	7,746
Cash on merger with Heritage Savings and Credit Union Inc. (note 25)	11,092	-
Balance at beginning of year	34,638	26,892
Balance at end of year	\$ 16,132	\$ 34,638
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Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 1. Corporate Information:

FirstOntario Credit Union Limited ("FirstOntario") is a financial institution incorporated in Ontario which operates in compliance with the Credit Unions and Caisses Populaires Act of Ontario (the "Act") and is a member of Central 1 Credit Union ("Central 1"). The location of the head office and principal place of business of FirstOntario is 970 South Service Road, Stoney Creek, Ontario, L8E 6A2.

FirstOntario exists to help Members meet their financial needs in their local communities. FirstOntario's principal activities are the provision of deposit-taking, lending and other financial services.

FirstOntario's Member deposits are insured by the Financial Services Regulatory Authority of Ontario ("FSRA") under a mandatory program, the expense for which amounted to \$2,366,000 (2021 - \$2,223,000). At December 31, 2022, there were 126,665 Members (2021 – 121,172).

### 2. Basis of Preparation:

### Statement of compliance

The Consolidated Financial Statements of FirstOntario have been prepared in accordance with International Financial Reporting Standards ("IFRS"). IFRS comprise of accounting standards issued by the International Accounting Standards Board ("IASB") as well as interpretations issued by the IFRS Interpretations Committee ("IFRIC").

The financial statements were approved by FirstOntario's Board of Directors on March 6, 2023.

### Basis of measurement

These financial statements were prepared on a going concern basis under the historical cost method, except for certain financial assets and liabilities, which are measured at fair value as described in Note 20. The significant accounting policies used in the preparation of these Consolidated Financial Statements are summarized below and have been applied consistently to all periods presented in the financial statements.

Details of FirstOntario's accounting policies, including changes during the year, are included in Note 3.

### Use of estimates and judgments

The preparation of Consolidated Financial Statements in conformity with IFRS requires management to exercise judgment and develop estimates and assumptions that affect the reported amounts of assets and liabilities and the reported amounts in revenue and expenses during the reporting year. Actual future results could differ from those estimates. Estimates and their underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are applied prospectively once they are known.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 2. Basis of Preparation (continued):

### Use of estimates and judgments (continued)

Items which result in the most significant areas of application of judgment and estimates include the following:

### (a) Fair value of financial instruments:

Where fair value of financial assets and liabilities cannot be derived from active markets, FirstOntario uses valuation techniques that include inputs derived from either observable market data or utilizing management judgment. Refer to Note 20 for information relating to these estimates.

### (b) Allowance for impairment on loans:

FirstOntario assesses whether credit risk has increased significantly since loan origination, estimates probability of default ("PD"), exposure at default ("EAD") and loss given default ("LGD"), and incorporates forward-looking information in the measurement of expected credit loss on its loan portfolio. Refer to Note 8 for information relating to these estimates.

### (c) Employee retirement benefits:

FirstOntario estimates the present value of employee retirement benefits, which depends on a number of assumptions including discount rates, expected salary and other cost increases, and mortality rates. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of high quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating the terms of the related pension liability. Refer to Note 22 for information relating to these estimates.

### (d) Hedging and securitizations:

FirstOntario enters into securitization and hedging transactions which require management's best estimates of key assumptions that market participants would use in determining fair value. For more information relating to these estimates, refer to Note 9 for securitizations and Note 19 for hedges.

### (e) Fair value of investment properties:

FirstOntario engages independent external valuation experts to estimate the fair value of investment properties. The valuation is based on two approaches: i) income approach; and ii) direct comparison approach. Refer to Note 10 for information relating to these estimates.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 3. Significant Accounting Policies:

These consolidated financial statements have been prepared on a going concern basis. The significant accounting policies applied in the preparation of these consolidated financial statements are set out below. The policies have been consistently applied to all of the years presented.

### (a) Basis of consolidation:

The Consolidated Financial Statements include the assets, liabilities and results of the operations of FirstOntario, FirstOntario Insurance Holdings Inc. ("FOIH"), FirstOntario Insurance Brokers Inc. ("FOIB"), FirstOntario Credit Union Realty Corporation ("FORC") and FirstOntario Credit Union GP Corporation ("FOGC").

In 2021, 1320818 Ontario Limited a wholly owned subsidiary of FirstOntario was dissolved and is no longer a subsidiary of FirstOntario. 1320818 Ontario Limited previously supplied information technology services and operations for the banking system of FirstOntario.

FOIH is a wholly owned subsidiary of FirstOntario. FOIH is a holding company which manages FirstOntario's holdings in FOIB. FOIH holds 51% of the ownership interests and voting rights of FOIB. Non-controlling interests are initially measured at the proportionate share of the acquirees identifiable net assets at the date of acquisition. Changes in the Credit Union's interest are accounted for as equity transfers.

FORC is a wholly owned subsidiary of FirstOntario. FORC holds ownership of the Credit Union's various interests in its real estate portfolio.

FOGC is a wholly owned subsidiary of FirstOntario. FOGC holds ownership of the Credit Union's various interests in its limited partnerships.

All intercompany transactions and balances have been eliminated.

Investments in which FirstOntario directly or through its subsidiaries exercises joint control are accounted for as a joint venture using the equity method of accounting. FirstOntario's net investment in the joint venture is recognized as investments in joint ventures on the Consolidated Statement of Financial Position. The carrying value of the joint ventures are subsequently increased (decreased) for FirstOntario's share of any income (loss) received from the joint ventures. FirstOntario's share of any income (loss) received from the joint ventures is included in real estate as part of Other Income (Note 23) on the Consolidated Statement of Income. Investments are considered to be jointly controlled if there is a contractual agreement to share authority over determining the investments' operating, investment and financing policies. The joint ventures in which FirstOntario participates include real estate development for the purpose of resale as well as retail and commercial complexes that generate rental and leasing income. Intra-group balances and transactions arising from intra-group transactions with joint ventures are eliminated.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 3. Significant Accounting Policies (continued):

(b) Financial instruments – recognition and measurement:

FirstOntario initially recognizes loans, deposits and mortgage securitization liabilities on the date on which they are originated. All other financial instruments are recognized on the trade date, which is the date on which FirstOntario becomes a party to the contractual provisions of the instrument.

All financial assets and liabilities are initially measured at fair value, plus transaction costs that are directly attributable to its acquisition or issue, for an item not at fair value through profit and loss ("FVTPL"). Subsequent measurement is dependent upon the financial instrument's classification.

Financial assets and liabilities comprise cash and cash equivalents, derivatives, investments in debt securities, investments in equity securities, loans and advances, Members' deposits and shares, accounts payable and accrued liabilities, secured borrowings, securitization liabilities, and current taxes payable or receivable.

### Classification and measurement of financial instruments

On initial recognition, a financial asset is classified as measured at amortized cost, fair value through other comprehensive income ("FVOCI") or fair value through profit and loss ("FVTPL").

The amortized cost of a financial instrument is the amount at which the instrument is measured on initial recognition minus the principal repayments, plus or minus the cumulative amortization using the effective interest rate method, and for financial assets, adjusted for any expected credit loss allowance.

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as FVTPL:

- the asset is held within a business model whose objective is to hold assets to collect contractual cash flows;
- the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Subsequent to initial recognition, FVOCI financial assets are measured at fair value whereby the unrealized gains and losses are recorded in other comprehensive income ("OCI") and included in accumulated other comprehensive income ("AOCI"). Upon derecognition, the cumulative gains or losses of debt instruments are reclassified from OCI and recorded in the Consolidated Statement of Income.

A debt instrument is measured at FVOCI only if it meets both of the following conditions and is not designated as FVTPL:

 the asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets; and

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 3. Significant Accounting Policies (continued):

- (b) Financial instruments recognition and measurement (continued):
  - the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition of an equity investment that is not held for trading, FirstOntario may irrevocably elect to present subsequent changes in FVOCI. This election is made on an investment by investment basis. Upon derecognition, any cumulative gains or losses in OCI on equity investments so designated is not recognized in profit or loss.

All other financial assets are classified as measured at FVTPL. Financial instruments measured at FVTPL are subsequently measured at fair value at each reporting date. Gains and losses realized on disposal together with dividends and interest earned on these instruments are reported in interest and other income. Unrealized gains and losses from changes in fair value related to real estate and other investment income are reported separately in Other Income Note 23 in the Consolidated Statement of Income.

On initial recognition, FirstOntario may irrevocably designate a financial instrument that otherwise meets the requirements to be measured at amortized cost or at FVOCI as FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

### Business model assessment

Business model assessment involves determining whether financial assets are held and managed by FirstOntario for generating and collecting contractual cash flows, selling the financial assets or both. FirstOntario makes an assessment of the objective of a business model in which an asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. In particular, whether management's strategy focuses on earning contractual interest revenue or realizing cash flows through the sale of the assets;
- how the performance of the asset is evaluated and reported to FirstOntario's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how these risks are managed;
- how managers of the business are compensated (for example, whether compensation is based on the fair value of the assets managed or the contractual cash flows collected);
- the frequency, volume and timing of sales in prior periods, the reasons for such sales and its expectations about future sales activity.

Financial assets that are held for trading and whose performance is evaluated on a fair value basis are measured at FVTPL because they are neither held to collect contractual cash flows nor held both to collect contractual cash flows and to sell financial assets.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 3. Significant Accounting Policies (continued):

(b) Financial instruments – recognition and measurement (continued):

If upon origination of a financial asset, based on established criteria, the financial asset is expected to be securitized as part of a portfolio that qualifies for derecognition, the business objective of holding the financial asset to collect contractual cash flows is not met. Such financial assets are measured at FVTPL. If the financial asset is expected to be securitized as part of a portfolio that does not qualify for derecognition, the held to collect business model is considered to be met, and the financial asset is measured at amortized cost.

Assessment whether contractual cash flows are solely payments of principal and interest

The contractual cash flow characteristics assessment involves assessing the contractual features of an instrument to determine if they give rise to cash flows that are consistent with a basic lending arrangement, that is, if they represent cash flows that are solely payments of principal and interest ("SPPI").

Principal is defined as the fair value of the financial asset on initial recognition. Interest is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding and other basic lending risks and costs (for example, liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are SPPI, FirstOntario considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition.

### Reclassifications

Financial assets are not reclassified subsequent to their initial recognition, except in the period after FirstOntario changes its business model for managing financial assets. There were no changes to any of FirstOntario's business models during the current year.

### Financial Liabilities

FirstOntario classifies its financial liabilities as measured at amortized cost or FVTPL.

FirstOntario has designated certain financial liabilities as FVTPL in either of the following circumstances:

- the liabilities are managed, evaluated and reported internally on a fair value basis; or
- the designation eliminates or significantly reduces an accounting mismatch that would otherwise arise.

Classification of investment instruments is outlined in Notes 6 and 10. Classification of all financial instruments is outlined in Note 20.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 3. Significant Accounting Policies (continued):

(b) Financial instruments – recognition and measurement (continued):

### Effective interest rate method

Interest income and expense are recognized in the Consolidated Statement of Income using the effective interest method. The calculation of the effective interest rate includes transaction costs, fees and discounts or premiums that are an integral part of the effective yield on the financial asset or liability.

The effective interest rate is the rate that discounts the estimated future cash payments and receipts through the expected life of the financial instrument to the gross carrying amount of the financial asset or the amortized cost of the financial liability. When calculating the effective interest rate for financial instruments other than credit-impaired assets, FirstOntario estimates future cash flows considering all financial terms of the financial instrument, but not expected credit losses. For credit-impaired financial assets, a credit-adjusted effective interest rate is calculated using estimated future cash flows including expected credit losses.

### Transaction costs

Transaction costs are incremental costs that are directly attributable to the acquisition, issuance or disposal of a financial asset or liability. Transaction costs related to FVTPL financial assets and liabilities are expensed as incurred. Transaction costs relating to amortized cost financial instruments are capitalized and amortized over the expected life of the instrument using the effective interest method.

### Offsetting

Financial assets and liabilities are offset and the net amount presented in the Consolidated Statement of Financial Position when, and only when, FirstOntario has a legal right to set off the recognized amounts and it intends either to settle on a net basis or to realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis only when permitted under IFRS, or for gains and losses arising from a group of similar transactions.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 3. Significant Accounting Policies (continued):

(b) Financial instruments – recognition and measurement (continued):

### Identification and measurement of impairment losses

FirstOntario recognizes loss allowances for expected credit loss ("ECL") on financial instruments that are not measured at FVTPL. Loss allowances are measured at an amount equal to lifetime ECL, except for financial instruments on which credit risk has not increased significantly since their initial recognition, for which they are measured at 12-month ECL. 12-month ECL are the portion of ECL that result from default events on a financial instrument that are possible within the 12 months after the reporting date.

ECL is a probability-weighted estimate of credit losses, which considers multiple scenarios based on reasonable and supportable information about past events, current conditions and forecasts of future economic conditions. Forward-looking information is explicitly incorporated into the estimation of ECL.

### Measurement of expected credit losses

The determination of whether the ECL is calculated on a 12 month or lifetime basis is dependent on the stage the financial asset falls into at the reporting date. A financial instrument moves across stages based on an increase or decrease in its risk of default at the reporting date compared to its risk of default at initial recognition. When determining whether the risk of default on a financial instrument has increased significantly since initial recognition, FirstOntario considers reasonable and supportable information that is relevant and available without undue cost or effort. There is a rebuttable presumption that the risk of default of the financial instrument has increased since initial recognition when contractual payments are more than 30 days overdue.

In assessing whether a financial asset is credit-impaired, FirstOntario considers qualitative and quantitative factors. Evidence that a financial asset is credit-impaired includes significant financial difficulty of the borrower or issuer, a breach of contract such as a default or past due event, and/or it becoming probable that the borrower or issuer will enter bankruptcy or other financial reorganization. In addition, a loan that is overdue for 90 days or more is considered impaired.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 3. Significant Accounting Policies (continued):

(b) Financial instruments – recognition and measurement (continued):

### Restructured financial assets

If the terms of a financial asset are renegotiated or modified or an existing financial asset is replaced with a new one due to financial difficulties of the borrower, then an assessment is made of whether the financial asset should be derecognized and ECL is measured as follows:

- if the expected restructuring will not result in derecognition of the existing asset, then the
  expected cash flows arising from the modified financial asset are included in calculating the
  cash shortfalls from the existing asset; or
- if the expected restructuring will result in derecognition of the existing asset, then the
  expected fair value of the new asset is treated as the final cash flow from the existing financial
  asset at the time of its derecognition. This amount is included in calculating the cash
  shortfalls from the existing financial asset that are discounted from the expected date of
  derecognition to the reporting date using the original effective interest rate of the existing
  financial asset.

### Presentation of allowance for expected credit losses

Loss allowances for ECL are presented in the Consolidated Statement of Financial Position as follows:

- financial assets measured at amortized cost: as a deduction from the gross carrying amount of the assets:
- loan commitments and financial guarantee contracts: generally, as a provision;
- where a financial instrument includes both a drawn and undrawn component, and FirstOntario cannot identify the ECL on the loan commitment component separately from those on the drawn component: FirstOntario presents a combined loss allowance for both components. The combined amount is presented as a deduction from the gross carrying amount of the drawn component. Any excess of the loss allowance over the gross amount of the drawn component is presented as a provision; and
- debt instruments measured at FVOCI: credit impairment is recognized in Statement of Income when the assets are determined to be credit impaired and recognized against other comprehensive income. No loss allowance is recognized in Statement of Financial Position as the asset is recorded at FVOCI.

### Write-offs

Impaired financial assets are written off (either partially or in full) when there is no realistic prospect of recovery. This is generally the case when FirstOntario determines the borrower cannot generate sufficient cash flows to repay the amounts subject to write-off. However, financial assets that are written off could still be subject to collection activities in compliance with FirstOntario's procedures. In subsequent periods, recoveries against written off loans are credited to the provision for impaired loans in the Consolidated Statement of Income.

Refer to Note 8 for further details.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 3. Significant Accounting Policies (continued):

(b) Financial instruments – recognition and measurement (continued):

### Derivative financial instruments

Derivative financial instruments are financial contracts whose value is derived from interest rates or other financial indices in the equity markets. In the ordinary course of business, FirstOntario enters into various derivative contracts, including interest rate swaps, equity-linked options, foreign exchange forwards and bond forwards. FirstOntario enters into such contracts to manage interest rate fluctuations and foreign exchange risk as part of FirstOntario's asset/liability management program.

Interest rate swaps involve the periodic exchange of payments without the exchange of the notional principal amount upon which the payments are based. Equity-linked options are purchased to hedge deposit products whose interest is linked to various equity indices or a specific bundle of equities. These contracts pay returns based on the change in value of equity indices or a specific bundle of equities.

Foreign exchange contracts are used to hedge FirstOntario's net US dollar liability position.

Derivatives are measured at fair value and are reported as assets where they have a positive fair value and as liabilities where they have a negative fair value. In both cases they are reported as derivative financial instruments in the financial statements.

Derivatives embedded in other financial instruments are separated from the host contract and accounted for separately if their economic characteristics and risks are not closely related to those of the host contract; the terms of the embedded derivatives would meet the definition of a derivative if it was a free standing instrument, the combined contract is not designated as FVTPL and recorded at fair value, and the host contract is not an asset in the scope of IFRS 9. These embedded derivatives are classified as part of the host instrument and measured at fair value with changes therein recognized as part of Other Income (Note 23) on the Consolidated Statement of Income.

Accrued interest receivable is recorded in other assets and accrued interest payable is recorded in accounts payable and accrued liabilities. Interest income or expense is recorded in interest income or interest expense, as applicable.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 3. Significant Accounting Policies (continued):

(b) Financial instruments - recognition and measurement (continued):

### Hedge accounting

FirstOntario formally documents all relationships between hedging instruments and hedged items; as well as risk management objectives and strategies for undertaking various hedge transactions. This process includes linking all derivatives to specific assets and liabilities recognized on the Consolidated Statement of Financial Position or specific firm commitments or forecasted transactions that are highly probable to occur and prevent exposure to variations in cash flows that could ultimately affect reported net income. FirstOntario also formally assesses, both at the hedge's inception and on an ongoing basis, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items attributable to the hedged risk. FirstOntario designates its interest rate hedge agreements as hedges of the underlying financial instrument.

IFRS specifies the criteria that must be satisfied in order for hedge accounting to be applied and prescribes the accounting treatment for those permitted hedging strategies applicable to FirstOntario – fair value hedges and cash flow hedges.

In a fair value hedge, the change in fair value of the hedging derivative is offset on the Consolidated Statement of Income by the change in fair value of the hedged item relating to the hedged risk. FirstOntario utilizes fair value hedges primarily to convert fixed rate financial assets and liabilities to floating rate. The main financial instruments designated in fair value hedging relationships are loans and mortgages. If the derivative expires or is sold, terminated or exercised, no longer meets the criteria for fair value hedge accounting, or the designation is revoked, hedge accounting is discontinued prospectively. The fair value of the hedged item related to the hedged risk is reported as other assets. The fair value of the hedging instrument is recorded as a derivative asset or liability.

In a cash flow hedge, the effective portion of changes in fair value of the derivative is recognized in other comprehensive income ("OCI") and presented in the cash flow hedging reserve in equity. The amount recognized in OCI is reclassified and included on the Consolidated Statement of Income in the same period that the hedged cash flows affect income. This will be offset by net interest income on assets and liabilities that are hedged. FirstOntario utilizes cash flow hedges primarily to convert floating rate assets and liabilities to fixed rate. Any hedge ineffectiveness is measured and is immediately recognized as part of interest expenses from secured borrowings and securitization liabilities in the Consolidated Statement of Income.

When either a fair value or cash flow hedge is discontinued, any cumulative adjustment to either the hedged item or other comprehensive income (loss) is recognized in income over the remaining term of the original hedge (fair value hedge) and as the hedged item impacts earnings (cash flow hedge) or immediately if the forecast transaction is no longer expected to occur.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 3. Significant Accounting Policies (continued):

### (c) Loan securitizations:

FirstOntario securitizes residential mortgages and commercial loans by legally selling them to funding partners. Securitized assets are assessed for derecognition under IFRS 9. When the derecognition criteria are met, the assets are derecognized from the Consolidated Statement of Financial Position.

Securitized residential mortgages that are assessed under IFRS 9 generally do not meet derecognition requirements as substantially all of the risks and rewards of the loans are held with FirstOntario. As a result, these loans are reported on the Consolidated Statement of Financial Position. Certain securitized residential mortgages subsequently met the derecognition criteria through the transfer of certain risks and rewards to external parties and have been derecognized from the Consolidated Statement of Financial Position.

Commercial loans sold met the derecognition requirements and are not reported on the Consolidated Statement of Financial Position as substantially all of the risks and rewards of the loan are transferred to the funding partner and FirstOntario has received consideration in exchange.

Revenue from servicing loans and mortgages is recorded as the services are provided, in Other Income Note 23 in the Consolidated Statement of Income.

### (d) Cash and cash equivalents:

Cash and cash equivalents includes cash on hand, current accounts, short term deposits with other financial institutions, cheques and other items in transit. They are carried at amortized cost in the Statement of Financial Position.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 3. Significant Accounting Policies (continued):

### (e) Investments:

Investments include debt securities measured at amortized cost, FVOCI, or designated at FVTPL and equity securities measured at FVTPL or designated as at FVOCI. Managed funds held by FirstOntario are measured at FVTPL and are generally measured based on reporting received from the fund managers. Procedures are performed to validate this reporting, and may be subject to adjustments to ensure the funds are recorded at fair value. Refer to Note 6 for further details.

### (f) Intangible assets:

Computer software that is not an integral part of other property is accounted for as intangible assets. Computer software is stated at cost less accumulated amortization and accumulated impairment losses. Amortization of computer software is calculated by applying the straight-line method at rates based on estimated useful lives between 3 and 14 years. Amortization methods and useful lives are reviewed at each reporting date and adjusted if appropriate.

### (g) Fixed assets:

Fixed assets are stated at cost less accumulated amortization and accumulated impairment losses. When parts of an item of fixed assets have different useful lives, they are accounted for as separate items (major components) of fixed assets. Amortization is based on the cost of an asset less its residual value. Major components are amortized separately. Land is not amortized. Amortization on buildings and equipment is recognized in net income using the straight-line method at rates based on the estimated useful lives of the related assets and components as follows:

0 years
o years 5 years
0 years
of lease
(

Amortization methods, useful lives and residual values are reviewed at each financial year-end and adjusted if appropriate.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 3. Significant Accounting Policies (continued):

### (h) Leases:

At the inception of a contract, FirstOntario assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

FirstOntario, as a lessee, recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove any improvements made to branches or office premises.

The right-of-use asset is subsequently amortized using the straight-line method from the commencement date to the end of the lease term plus first renewal period. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, FirstOntario's incremental borrowing rate. Generally, FirstOntario uses its incremental borrowing rate as the discount rate.

The lease liability is subsequently measured at amortized cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in FirstOntario's estimate of the amount expected to be payable under a residual value guarantee, if FirstOntario changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in net income if the carrying amount of the right-of-use asset has been reduced to zero.

FirstOntario presents right-of-use assets in fixed assets and lease liabilities are presented separately on the Consolidated Statement of Financial Position.

FirstOntario has elected not to recognize right-of-use assets and lease liabilities for leases of low-value assets and short-term leases. FirstOntario recognizes the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 3. Significant Accounting Policies (continued):

### (i) Investment properties:

Investment properties are properties held for rental, development and/or for capital appreciation. These investment properties held in investments in joint ventures are initially measured at cost and subsequently at fair value with any change therein recognized in the ventures' profit or loss. Investment properties primarily consist of land and buildings held assets under joint venture agreements.

### (j) Shares:

Membership and investment shares are classified either as liabilities or Members' equity. Where shares are redeemable at the option of the Member, either on demand or on withdrawal from membership, the shares are classified as liabilities and are measured at amortized cost. Shares that are redeemable at the discretion of FirstOntario's Board of Directors are classified as equity.

### (k) Dividends:

Dividends on shares classified as liabilities are reported as interest expense. Dividends on shares classified as equity are charged to retained earnings on the date at which distributions are declared payable by the Board of Directors. All dividends on shares are deductible for income tax purposes.

### (I) Impairment of non-financial assets:

Non-financial assets other than deferred tax assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying value may not be recoverable at each reporting date. An impairment loss is recognized for the amount by which the asset's carrying value exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. Impairment losses are recognized in net income.

Non-financial assets that have incurred impairment losses in prior years are reviewed for possible reversal of the impairment loss at each reporting date. A reversal of impairment is limited to the original impaired amount.

### (m) Revenue recognition:

Loan interest income is recognized in the Consolidated Statement of Income using the effective interest method. Refer to Note 3(b) for a detailed explanation of the effective interest rate method. Fee and commission income and expense that are integral to the effective interest rate on a financial asset or liability are included in the effective interest rate.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 3. Significant Accounting Policies (continued):

### (m) Revenue recognition (continued):

FirstOntario enters into contracts with Members to provide banking services and is under agency contracts to provide access to credit card and insurance products, and investment advisory services to its Members. These contracts outline the terms and conditions for the services provided and a corresponding schedule that details the fee and commission for each performance obligation and when it is to be received. These revenues are recognized as the related services are performed and included as part of Other Income (Note 23) on the Consolidated Statement of Income.

### (n) Foreign exchange:

The Consolidated Financial Statements are presented in Canadian dollars, which is FirstOntario's functional currency. Monetary assets and liabilities denominated in foreign currencies, primarily US dollars, are translated into Canadian dollars at exchange rates prevailing at the year-end. Fixed assets and intangible assets are carried at the historical Canadian dollar cost. Income and expenses are translated at the exchange rates in effect on the date of the translations. Exchange gains and losses arising on the translation of monetary assets and liabilities are included in Other Income.

### (o) Provisions:

A provision is recognized if, as a result of a past event, FirstOntario has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability.

### (p) Employee retirement benefits:

FirstOntario provides retirement benefits to certain employees. These benefits include registered pension plans, medical benefits, dental care and life insurance.

A defined contribution plan is a pension plan under which FirstOntario pays contributions to a separate entity. FirstOntario has no legal or constructive obligation to pay further contributions after its payment of a contribution in accordance with the pension plan. Defined contribution pension plan contributions are expensed in the period during which services are rendered by employees.

A defined benefit plan is a pension plan that defines the amount of the pension benefit that an employee will receive upon retirement, usually dependent on one or more factors, such as age, years of service and compensation. Employment retirement benefits include both pension and other post-retirement benefits.

FirstOntario's net obligation in respect of defined benefit plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 3. Significant Accounting Policies (continued):

### (p) Employee retirement benefits (continued):

The calculation of defined benefit obligations is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a potential asset for FirstOntario, the recognized asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan. To calculate the present value of economic benefits, consideration is given to any applicable minimum funding requirements.

Remeasurements of the net defined benefit liability, which comprise actuarial gains and losses, the return on plan assets (excluding interest) and the effect of the asset ceiling (if any, excluding interest), are recognized immediately in OCI. FirstOntario determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the thennet defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognized in salaries and employee benefits on the Consolidated Statement of Income.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in net income. FirstOntario recognizes gains and losses on the settlement of a defined benefit plan when the settlement occurs.

### (q) Income taxes:

FirstOntario follows the asset and liability method of accounting for income taxes, whereby FirstOntario recognizes both the current and future income tax consequences of all transactions that have been recorded in the financial statements.

Current income taxes are the expected taxes refundable or payable on the taxable income for the year using tax rates enacted or substantively enacted at the balance sheet date, and any adjustment to taxes payable in respect of previous years. Current tax assets and liabilities are classified as measured at amortized cost under IFRS 9.

Deferred income taxes provide for temporary differences between the carrying values of assets and liabilities and the amounts used for taxation purposes. The amount of deferred income tax provided is based on the expected timing of realization or settlement of the carrying value of assets and liabilities, using tax rates enacted or substantively enacted at the reporting period date. A deferred income tax asset is recognized only to the extent that it is probable that future taxable income will be available to utilize taxable benefits associated with the temporary difference in carrying value.

Deferred tax assets and liabilities are included in the Consolidated Statement of Financial Position.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 3. Significant Accounting Policies (continued):

### (r) Business combinations:

Business combinations are accounted for using the acquisition method of accounting. For every business combination, an acquirer is identified, which is the entity that obtains control of the other entity. In determining whether a particular set of activities and assets is a business, the Credit Union assess whether the set of assets and activities acquired includes, at a minimum, an input and substantive process and whether the acquired set has the ability to produce outputs. The Credit Union has an option to apply a concentration test that permits a simplified assessment of whether acquired set of activities and assets is not a business. The optional concentration test is met if substantially all of the fair value of the gross assets acquired is contracted in a single identifiable asset or group of similar identifiable assets.

The effective date of the business combination is the date the acquirer gains control of the acquired entity. The identifiable assets (including previously unrecognized intangible assets) and identifiable liabilities (including contingent liabilities but excluding future restructuring costs) of the acquired entity are measured at fair value. The excess of the consideration transferred over the fair values of the identifiable net assets is recognized as contributed surplus.

Acquisition related costs are expensed as incurred and are included in non-interest expenses.

### 4. New Standards and Interpretations not yet effective:

### Future changes in accounting policy:

a) On May 7, 2021, the IASB issued Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to IAS 12).

The amendments are effective for annual periods beginning on or after January 1, 2023.

The amendments narrow the scope of the initial recognition exemption (IRE) so that it does not apply to transactions that give rise to equal and offsetting temporary differences. As a result, companies will need to recognize a deferred tax asset and a deferred tax liability for temporary differences arising on initial recognition of a lease and a decommissioning provision.

FirstOntario intends to adopt IAS 12 amendments in its financial statements for the annual period beginning on January 1, 2023. FirstOntario currently accounts for temporary differences arising on initial recognition of its leases and as such does not expect any changes on adoption of the standard.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 4. New Standards and Interpretations not yet effective (continued):

b) On February 12, 2021, the IASB issued *Definition of Accounting Estimates* (Amendments to IAS 8).

The amendments are effective for annual periods beginning on or after January 1, 2023. Early adoption is permitted.

The amendments introduce a new definition for accounting estimates, clarifying that they are monetary amounts in the financial statements that are subject to measurement uncertainty. The amendments also clarify the relationship between accounting policies and accounting estimates by specifying that a company develops an accounting estimate to achieve the objective set out by an accounting policy.

FirstOntario intends to adopt IAS 8 amendments in its financial statements for the annual period beginning on January 1, 2023. Updates are expected in the Credit Union's financial statement note disclosures and accounting policies, however no impacts are expected to recorded accounting estimates.

### c) Other standards

The following new and amended standards, effective for annual periods beginning on or after January 1, 2023, are not expected to have a significant impact on FirstOntario:

- i. Classification of Liabilities as Current or Non-current (Amendments to IAS 1).
- ii. IFRS 17 Insurance Contracts and amendments to IFRS 17 Insurance Contracts.
- iii. Disclosure of Accounting Policies (Amendments to IAS 1 and IFRS Practice Statement 2).
- iv. Lease Liability in a Sale and Leaseback (Amendments to IFRS 16).

### 5. Cash and Cash Equivalents:

(In thousands of dollars)	2022	2021
Cash on hand Cash at Central 1 and other financial institutions Other cash and cash equivalents	\$ 13,808 157 2,167	\$ 12,871 20,811 956
Total cash and cash equivalents	\$ 16,132	\$ 34,638

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 6. Investments:

Investments	in	doht	cacuritias	
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(In thousands of dollars)	2022	2021
Debt securities measured at FVOCI:		
Marketable securities (b)	\$ 164,686	\$ 182,535
Debt securities measured at amortized cost:  Retained rights – loan securitizations (note 9)	37,324	41,528
Debt securities measured at amortized cost:	•	
Loans (c)	1,983	5,425
	\$ 203,993	\$ 229,488

Investments in equity instruments

In thousands of dollars)		2022		2021
Equity securities measured at FVOCI:				
Shares – Central 1 (d)	\$	5,595	\$	5,488
Preferred shares	•	2,009	Ψ	2,009
Equity securities measured at FVTPL:		,		,
Managed funds (e)		162,624		141,621
Investments - other		10,819		10,015
Investments measured under IFRS 9		181,047		159,133
Other investments		91		212
	\$	181,138	\$	159,345

The following summarizes FirstOntario's investments by the contractual repricing or maturity date, whichever is earlier:

		2022		2021
	Carrying	Average	Carrying	Average
(In thousands of dollars)	Amount	Yield	Amount	Yield
NAPAL to A constant	A 40.070	0.040/	Ф 07.400	0.540/
Within 1 year	\$ 46,979	0.61%	. ,	0.51%
Over 1 year	119,649	2.57%	120,517	0.95%
	166,628	2.02%	187,926	0.79%
Non-rate sensitive	218,490		200,873	
Accrued interest	13		34	
	\$ 385,131		\$ 388,833	

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 6. Investments (continued):

(a) The following table summarizes other investment income earned on equity securities designated as at FVOCI which is included within Other Income (Note 23) in the Consolidated Statement of Income:

(In thousands of dollars)	2022	2021
Other investment income	\$ 100	\$ 553

### (b) Marketable securities:

In 2021, FirstOntario began acquiring a portfolio of debt securities with a business model intended to include both collecting contractual cash flows and selling. These liquid assets are held for liquidity risk management purposes. The cash flow characteristics of these debt instruments are SPPI. As such the portfolio is measured at FVOCI.

The debt securities within the portfolio include federal and provincial government bonds, corporate bonds, and mortgage backed securities.

The following table summarizes the investment in marketable securities:

(In thousands of dollars)	2022	2021
Bonds Mortgage backed securities	\$ 120,943 43,743	\$ 110,135 72,400
Balance at the end of year	\$ 164,686	\$ 182,535

Income earned on debt securities measured at FVOCI is presented below and is included within Investment Income in the Consolidated Statement of Income:

(In thousands of dollars)		2022		2021
Interest and investment income	¢	1 177	¢	003
interest and investment income	Þ	1,177	Ф	903

### (c) Loans:

FirstOntario invests in a portfolio of short-term, low value personal loans, originated by a third party as follows:

(In thousands of dollars)	2022	2021
Principal loan balance	\$ 2,059	\$ 5,680
Accrued interest	13	34
Allowance for expected credit losses	(89)	(289)
Balance at the end of year	\$ 1,983	\$ 5,425

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 6. Investments (continued):

### (d) Central 1 shares:

As a member of Central 1, FirstOntario is required to maintain an investment in Central 1 shares based on FirstOntario's asset size relative to other Class A members. Central 1 rebalances their shares annually. During 2022, as part of this share rebalancing, During the year, FirstOntario was required to purchase 4,713 (2021 – return 38,992) in Class A shares. In 2021, Central 1 redeemed all of FirstOntario's 14,083,990 Class F Shares. As part of the Heritage Saving and Credit Union Inc. acquisition (Note 25), FirstOntario acquired 14,385 Class A shares and 886 Class E shares. FirstOntario received \$nil (2021 - \$476,000) in dividends in 2022.

The following table summarizes the investment in Central 1 Shares as at December 31, 2022:

(In thousands of dollars)	2022	2021
1,533,441 Class A Shares (2021 – 1,514,343) 40,622 Class E Shares (2021 - 39,736)	\$ 1,533 4,062	\$ 1,514 3,974
	\$ 5,595	\$ 5,488

FirstOntario has designated the Central 1 shares as measured at FVOCI as FirstOntario intends to hold these shares for the long term.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 6. Investments (continued):

### (e) Managed funds:

FirstOntario holds certain investments within actively managed investment funds issued by external investment providers. Given the investments are actively managed by investment advisors, these investments are held for trading and are measured at FVTPL.

The fair value of the managed funds is determined primarily based on the net asset value ("NAV") reported by the fund managers. Procedures are performed to assess and substantiate reported NAVs provided by the fund managers as fair value.

In determining NAV, FirstOntario relies on fund manager prepared financial statements using accounting standards that differ from IFRS. Procedures are performed to ensure the reported NAV aligns with fair value in accordance with IFRS.

Early liquidation of the funds can result in a net realizable value that differs from the recorded NAV. On this basis, FirstOntario may apply a liquidity discount to managed funds that are expected to be partially or wholly liquidated prior to the initially expected hold period. Consideration of discounts to NAV are incorporated into the assessment of fair value of the financial instrument.

(In thousands of dollars)	2022	2021
Fair value at the beginning of year	\$ 141,621	\$ 100,720
Additions to portfolio	29,199	29,737
Distributions	(22,238)	(16,842)
Change in fair value	7,076	28,818
Change from foreign exchange	6,966	(812)
Fair value at the end of year	162,624	\$ 141,621

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 7. Loans and Advances:

Loans and advances, which are classified as amortized cost, are as follows:

(In thousands of dollars)	2022	2021
Residential mortgage loans Allowance for expected credit losses	\$ 4,061,771 (2,289)	\$ 3,620,433 (631)
	4,059,482	3,619,802
Personal loans Allowance for expected credit losses	128,286 (1,783)	98,443 (882)
	126,503	97,561
Commercial loans Allowance for expected credit losses	941,778 (7,704)	865,696 (8,953)
	934,074	856,743
Accrued interest receivable	24,896	20,036
	\$ 5,144,955	\$ 4,594,142

Certain residential mortgage loans are securitized and have been legally transferred to other entities for funding purposes. These loans are administered by FirstOntario and recognized on the Consolidated Statement of Financial Position to the extent of FirstOntario's continuing involvement.

A summary of the carrying values of residential mortgage loans is as follows:

(In thousands of dollars)	2022	2021
Loans held by FirstOntario Loans held by Securitization Trusts	\$ 3,593,958 467,813	\$ 3,198,696 421,737
	\$ 4,061,771	\$ 3,620,433

Additional details are provided in Note 9 related to FirstOntario's securitization activity.

Interest income for the year is as follows:

(In thousands of dollars)		2022		2021
	•	400 =04	•	140.000
Residential mortgage loans	\$	120,794	\$	113,602
Personal loans		5,793		4,976
Commercial loans		43,621		37,508
	\$	170,208	\$	156,086

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 7. Loans and Advances (continued):

As at December 31, total unamortized fees paid to third parties associated with lending activities of \$16,339,000 (2021 - \$12,937,000) are included in other assets. Amounts amortized into interest expense in respect of these fees were \$7,952,000 during the year ended December 31, 2022 (2021 - \$6,454,000).

The following summarizes FirstOntario's loan portfolio by the contractual repricing or maturity date, whichever is earlier:

(In thousands of dollars)	Principal Balance	2022 Average Yield	Principal Balance	2021 Average Yield
Floating Within 1 year Over 1 year	\$ 850,811 923,269 3,357,755	7.03% \$ 4.46% 3.42%	6 638,660 809,681 3,136,231	3.88% 3.81% 3.07%
Allowance for expected credit losses (note 8)	5,131,835 (11,776) \$5,120,059	4.21%	4,584,572 (10,466) 6 4,574,106	3.31%

### 8. Allowance for Expected Credit Losses:

FirstOntario applies the three stage approach to measure the allowance for expected credit losses, using the ECL approach as required under IFRS 9. The allowance is calculated based on the stage in which the financial asset falls at the reporting date. The financial assets migrate through the three stages based on the change in their risk of default since initial recognition.

ECL calculations are outputs of an ECL model with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. The ECL impairment model reflects the present value of all expected cash shortfalls related to default events either (i) over the following twelve months or (ii) over the expected life of the financial instrument, depending on the credit deterioration since its inception. The model reflects an unbiased, probability-weighted credit loss which considers multiple scenarios based on reasonable and supportable information about past events, current conditions and forecasts of future economic conditions. Forward looking information is explicitly incorporated into the estimation of ECL.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 8. Allowance for Expected Credit Losses (continued):

The three stages of the allowance for expected credit losses are:

- Stage 1 Where there has not been a significant increase in credit risk ("SICR") since initial recognition of a financial asset, an amount equal to 12 months ECL is recorded. The ECL is computed using a probability of default ("PD") occurring over the next 12 months.
- Stage 2 When a financial asset experiences a SICR subsequent to initial recognition but is not considered to be in default, it is included in Stage 2. This requires the computation of ECL based on the PD over the remaining estimated life of the financial asset.
- Stage 3 Financial assets that are considered to be in default are included in this stage. Similar to Stage 2, the allowance captures lifetime ECL.

The PD, EAD, and LGD are inputs used to estimate the ECL, and are modelled based on macroeconomic factors that are closely related with credit losses in the relevant portfolios, and are probability weighted using three scenarios. The measurement of ECL is based primarily on the product of the three variables:

- PD is an estimate of the likelihood of default over a given time horizon
- EAD is the expected exposure (balance of the loan plus accrued interest) in the event of default at a future default date
- LGD is an estimate of the loss arising where a default occurs at a given time and is based on the difference between the contractual cash flows due and those that FirstOntario would expect to receive, including from the realization of any collateral.

Assessment of significant increase in credit risk

The measurement of ECL for each stage and the assessment of SICR considers information about past events and current conditions as well as supportable forecasts of future events and economic conditions. The estimation and application of forward-looking information ("FLI") requires significant judgement. FirstOntario relies on a broad range of FLI's, such as expected real GDP, unemployment rates, house price indices, interest rates and debt ratios. The inputs used in the model for calculating ECL may not always capture all characteristics of the market at the reporting date. To capture portfolio characteristics and risks, adjustments are made using management judgement.

When determining whether the risk of default on a financial asset has increased significantly since initial recognition, FirstOntario considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on FirstOntario's historical experience and expert credit assessment, delinquency and monitoring, and macroeconomic outlook including FLI. There is a rebuttable presumption that the risk of default has increased since initial recognition when contractual payments are more than 30 days overdue. For loans past due more than 90 days, default is presumed to have occurred.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 8. Allowance for Expected Credit Losses (continued):

A summary of the loan allowance for expected credit losses is as follows:

(In thousands of dollars)	1.	No	ne ECL- n-credit mpaired Stage 2)	Life	time ECL- Credit Impaired (Stage 3)	2022 Total	
Balance at beginning of year	\$	4,911	\$	1,317	\$	4,238	\$ 10,466
Transfer to (from):							
Stage 1		332		(304)		(28)	-
Stage 2		(149)		157		(8)	-
Stage 3		(15)		(10)		25	-
Re-measurement		1,398		1,331		(136)	2,593
Originations		2,149		-		-	2,149
Loans derecognized		(2,893)		(494)		183	(3,204)
Loans written-off		-		-		(299)	(299)
Recoveries		-		-		71	71
Balance at end of year	\$	5,733	\$	1,997	\$	4,046	\$ 11,776

Provision for impaired loans amounting to \$1,538,000 (2021 - \$786,000) is comprised of ECL related to re-measurement changes of \$2,593,000 (2021 - \$3,087,000), loan originations of \$2,149,000 (2021 - \$2,763,000), less loans derecognized of \$3,204,000 (2021 - \$5,064,000).

(In thousands of dollars)	12-month ECL (Stage 1)			Lif	fetime ECL- Credit Impaired (Stage 3)	2021 Total
Balance at beginning of year	\$ 4,045	\$	4,668	\$	1,324	\$ 10,037
Transfer to (from):						
Stage 1	1,662		(1,615)		(47)	-
Stage 2	(180)		193		(13)	-
Stage 3	(96)		(4)		100	-
Re-measurement	(1,449)		590		3,946	3,087
Originations	2,763		-		-	2,763
Loans derecognized	(1,834)		(2,515)		(715)	(5,064)
Loans written-off	-		-		(499)	(499)
Recoveries	-		-		142	142
Balance at end of year	\$ 4.911	\$	1.317	\$	4.238	\$ 10.466

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 8. Allowance for Expected Credit Losses (continued):

(In thousands of dollars)	Residential Mortgage Loans			Co	mmercial Loans	2022 Total
Balance at beginning of year Loans written off	\$ 631	\$	882 (299)	\$	8,953	\$ 10,466 (299)
Recoveries	-		(299) 71		-	71
Provision for impaired loans	1,658		1,129		(1,249)	1,538
Balance at end of year	\$ 2,289	\$	1,783	\$	7,704	\$ 11,776

(In thousands of dollars)	Residential Mortgage Personal Cor Loans Loans				ommercial Loans	2022 Total
Balance at beginning of year Loans written off	\$ 735 -	\$	1,209 (475)	\$	8,093 (24)	\$ 10,037 (499)
Recoveries	-		`101 <sup>′</sup>		`41 <sup>′</sup>	142
Provision for impaired loans	(104)		47		843	786
Balance at end of year	\$ 631	\$	882	\$	8,953	\$ 10,466

A summary of impaired loans is as follows:

(In thousands of dollars)	 idential ortgage Loans	 rsonal Loans	Com	imercial Loans	2022 Total	2021 Total
Gross amount of loans identified as impaired Related security less expected costs	\$ 14,038 13.342	\$ 495 234	\$	20,289 17.200	\$ 34,822 30.776	\$ 31,071 26,833
ECL ECL	\$ 696	\$ 261	\$	3,089	\$ 4,046	\$ 4,238

A summary of loans past due but not impaired is as follows:

(In thousands of dollars)	< da		30-59 days	60-89 days	2022 Total	2021 Total
Residential mortgage loans	\$ 61,2	24 \$	4,753	\$ 1,944	\$ 67,921	\$ 45,669
Personal loans	2,1	34	299	76	2,509	2,450
Commercial loans	2,0	37	25	-	2,112	3,638
Balance at end of year	\$ 65,4	15 \$	5,077	\$ 2,020	\$ 72,542	\$ 51,757

FirstOntario's commercial loan portfolio contains Member concentration risk, whereby a large amount of the loans are connected to certain individuals. Collectively, the largest five commercial Members by loan dollar value are associated with approximately 22% (2021 - 19%) of the commercial loan portfolio.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 8. Allowance for Expected Credit Losses (continued):

FirstOntario's commercial loan portfolio consists of the following industry sectors:

	2022	2021
Hospitality	23%	22%
Retail & Commercial Buildings	53%	56%
Other	24%	22%

#### Collateral

There are documented policies and procedures in place for the valuation of financial and non-financial collateral. The fair value of non-financial collateral is updated if there has been a significant change in the terms and conditions of the loan and (or) the loan is considered impaired. For impaired loans, an assessment of the collateral is taken into consideration when estimating the expected future cash flows and net realizable amount of the loan.

The amount and type of collateral and other credit enhancements required depend upon FirstOntario's assessment of counterparty credit quality and repayment capacity. FirstOntario complies with industry standards for collateral valuation, frequency of recalculation of the collateral requirements, documentation, registration and perfection procedures, and monitoring. Non-financial assets accepted by FirstOntario as collateral include vehicles, residential real estate, real estate under development, commercial real estate and certain business assets (accounts receivable, inventory, and fixed assets). Financial collateral includes cash and negotiable securities issued by governments and investment grade issuers. Guarantees are also accepted to reduce credit risk.

The value of identifiable collateral held against impaired loans amounted to \$34,327,000 (2021 - \$30,914,000). For each loan, the value of disclosed collateral is capped to the nominal amount of the loan that it is held against. At December 31, 2022, the related security less expected costs of credit impaired loans amounted to \$30,766,000 (2021 - \$26,833,000).

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 8. Allowance for Expected Credit Losses (continued):

The following table illustrates the credit quality of loans:

(In thousands of dollars)	12-month ECL (Stage 1)	Lifetime ECL- Non-credit Impaired (Stage 2)	Lifetime ECL- Credit Impaired (Stage 3)	2022	2021
Retail Mortgages and Personal L	oans				
Unscored	\$ 19,734	\$ 281	\$ 12	\$ 20,027	\$ 19,672
A+	1,638,905	-	66	1,638,971	1,448,558
Α	2,012,363	1,762	3,927	2,018,052	1,847,790
В	215,132	1,069	227	216,428	169,484
С	167,042	15,479	699	183,220	141,198
D	28,201	27,700	1,806	57,707	51,779
E	6,685	41,147	7,820	55,652	40,395
Commercial Loans					
Undoubted	-	-	-	-	-
Superior	165,644	-	-	165,644	55,110
Satisfactory	733,794	22,051	-	755,845	789,375
Watch list	-	-	20,289	20,289	21,211
Gross loan balance	4,987,500	109,489	34,846	5,131,835	4,584,572
Allowance for impairment loans	(5,733)	(1,997)	(4,046)	(11,776)	(10,466)
Carrying amount	\$ 4,981,767	\$ 107,492	\$ 30,800	\$ 5,120,059	\$ 4,574,106

Refer to Note 19 – Financial Risk Management for a detailed explanation of the credit risk rating process of both portfolios.

#### 9. Loan Securitizations:

FirstOntario enters into transactions in the normal course of business by which it transfers recognized financial assets directly to third parties or Special Purpose Entities ("SPE's"). FirstOntario securitizes mortgage backed securities through programs sponsored by the Canada Mortgage and Housing Corporation and other third party programs.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 9. Loan Securitizations (continued):

Certain transactions allow FirstOntario to transfer its contractual right to receive cash flows from the financial assets, or retain the right but assume an obligation to pass on the cash flows from the asset, and transfer substantially all the risks and rewards of ownership. The risks include credit, interest rate, prepayment and other price risks. Under these conditions, the residential or commercial mortgages included in the mortgage backed security meet the qualifications required to be derecognized under IFRS.

Residential and commercial mortgages that have been derecognized are those that meet the qualifications required to be derecognized under IFRS.

The following table summarizes FirstOntario's securitization activity during the years ended December 31, 2022 and December 31, 2021:

	2022				2021			
(In thousands of dollars)	Residential Commercial Mortgages Mortgages			Residential Mortgages		Commercial Mortgages		
Amount securitized/sold Net cash proceeds received Outstanding balances of securitized loans	\$	146,725 141,297 546,613	\$	232,343 226,799 2,783,830	\$	216,284 213,941 607,488	\$	344,072 337,531 2,787,619

The following table summarizes the balances for securitized loans including those that are not required to be recorded on the Consolidated Statement of Financial Position:

	2022			20	21	
(In thousands of dollars)		sidential ortgages	Commercial Mortgages	Residential Mortgages		ommercial Mortgages
Retained rights Outstanding balances of off-balance sheet securitized loans	\$	1,239 78,800	36,085 2,783,830	\$ 1,829 185,751	\$	39,699 2,787,619

Retained rights are reported as investments on the Consolidated Statement of Financial Position (Note 6). The following table summarizes the weighted average key assumptions at the date of off-balance sheet securitization for retained rights related to all residential and commercial mortgages sold and derecognized under IFRS 9.

	2022	2021
Average life	3.3 years	3.8 years
Prepayment rate	0.00%	0.00%
Discount rate	1.93%	1.83%
Expected credit losses	0.00%	0.00%

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

#### 10. Investments in Joint Ventures:

FirstOntario periodically enters into agreements with third parties to jointly control and manage investment properties. These investments in joint ventures are initially measured at cost. These investments include joint ventures which hold investment properties held at fair value with any changes therein recognized in the joint ventures' profit or loss. Costs include initial acquisition costs and other costs incurred prior to the real estate being ready for its intended use. FirstOntario is committed to providing additional capital as required to maintain the service level of the joint ventures.

(In thousands of dollars)		2022	2021
Balance at the beginning of year	\$ 1	109,099	\$ 97,679
Share of total income in joint ventures		27,855	18,596
Capital investment contributions		13,812	3,452
Distributions		(1,090)	(10,628)
Proceeds on disposal		(8,180)	-
Loss on disposal		(426)	-
Balance at the end of year	\$ 1	41,070	\$ 109,099

FirstOntario's portion of the revenue and expenses from participation in the ventures has been included as real estate income in Other Income Note 23 as follows:

(In thousands of dollars)		2022		2021
Operating revenues	\$	9,665	\$	10,115
Operating expenditures	·	6,728	•	7,605
Operating net income		2,937		2,510
Change in fair value of investment properties		24,918		16,086
Share of total income in joint ventures	\$	27,855	\$	18,596

Operating revenue of the joint ventures includes interest received by FirstOntario from a promissory note issued to one of its partners in the amount of \$184,000 (2021 - \$181,000).

During the year ended December 31, 2022, FirstOntario received \$1,090,000 (2021 - \$10,628,000) in distributions from the ventures. Of the 2022 distributions, \$nil (2021 - \$8,400,000) related to refinancing of certain joint ventures, whereby FirstOntario received a return of capital and the capital was replaced with debt financing. During 2022, \$8,180,000 (2021 - \$nil) was received related to the proceeds from the partial sale of certain investments in joint ventures.

The partial sale of the joint ventures resulted in a loss of \$426,000 from the last reported fair value of the property.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 10. Investments in Joint Ventures (continued):

The estimate of fair value of underlying real estate investment properties was determined by experienced registered independent appraisers having an appropriate recognized professional qualification. The fair value measurement for all the investment properties of the joint ventures has been categorized as a level 3 fair value based on the inputs of the valuation technique used (see Note 20).

Investment property values were based on the appraiser's opinion of value having undertaken the following approaches:

- The Income Approach method where the investment is expected to be acquired by an investor basing criteria on an expected income flow.
- The Direct Comparison Approach method which determines the market range of unit prices demonstrated by the sales or listings of comparable properties.

Below is a summary of the significant unobservable inputs used in the modeling process:

	2022	2021
Capitalization rate	4.3% - 6.5%	4.0% - 6.3%
Risk-adjusted discount rate	7.3%	7.5% - 8.5%
Occupancy rate	95% - 98%	90% - 97%

Other unobservable inputs are the expected market rental growth rate and the rent free periods.

An increase or decrease in the significant unobservable inputs would have the following impact on the estimated fair value of the joint ventures:

	Impact of Increase in Input	Impact of Decrease in Input
Capitalization rate	Decrease	Increase
Risk-adjustment discount rate	Decrease	Increase
Occupancy rate	Increase	Decrease
Void periods	Decrease	Increase
Expected market rental growth	Increase	Decrease
Rent-free periods	Decrease	Increase

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 11. Fixed Assets:

(In thousands of dollars)	Cost	Accumulated amortization		2022 Net book value	
Land	\$ 883	\$	-	\$	883
Parking lots/Site improvements	72		59		13
Buildings	25,086		10,846		14,240
Equipment	28,481		21,443		7,038
Leasehold improvements	24,296		17,397		6,899
Total fixed assets	\$ 78,818	\$	49,745	\$	29,073

(In thousands of dollars)	Cost	 umulated ortization	1	2021 Net book value
Land	\$ 834	\$ -	\$	834
Parking lots/Site improvements	81	65		16
Buildings	24,917	9,491		15,426
Equipment	27,444	19,334		8,110
Leasehold improvements	24,271	15,695		8,576
Total fixed assets	\$ 77,547	\$ 44,585	\$	32,962

Amortization in respect of the above assets for the year ended December 31, 2022 amounts to \$6,601,000 (2021 - \$6,546,000).

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

# 11. Fixed Assets (continued):

Reconciliations of the net book value for each class of fixed asset are summarized below:

(In thousands of dollars)	2022	2021
Land		
Net book value at the beginning and end of the year	\$ 834	\$ 1,321
Additions	228	-
Disposals	(179)	(487)
Net book value at the end of the year	883	834
Parking lots/Site improvements		
Net book value at the beginning of the year	16	63
Disposals	-	(35)
Amortization	(3)	(12)
Net book value at the end of the year	13	16
Buildings		
Net book value at the beginning of the year	15,426	17,823
Additions	1,747	268
Disposals	(467)	(163)
Amortization	(2,466)	(2,502)
Net book value at the end of the year	14,240	15,426
Equipment		
Net book value at the beginning of the year	8,110	7,563
Additions	1,244	2,843
Disposals	(4)	(18)
Amortization	(2,312)	(2,278)
Net book value at the end of the year	7,038	8,110
<u>Leasehold improvements</u>		
Net book value at the beginning of the year	8,576	9,702
Additions	148	628
Disposals	(5)	-
Amortization	(1,820)	(1,754)
Net book value at the end of the year	6,899	8,576
Total net book value	\$ 29,073	\$ 32,962

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 12. Intangible Assets:

(In thousands of dollars)	Accumulated Cost amortization			2022 Net book value	
Intangible assets (software)	\$ 42,705	\$	23,248	\$	19,457
Total intangible assets	\$ 42,705	\$	23,248	\$	19,457

		Accı	umulated	1	2021 Net book
(In thousands of dollars)	Cost	amo	ortization		value
Intangible assets (software)	\$ 39,894	\$	20,066	\$	19,828
Total intangible assets	\$ 39,894	\$	20,066	\$	19,828

Amortization in respect of the above assets for the year ended December 31, 2022 amounts to \$3,184,000 (2021 - \$2,884,000).

Reconciliations of the net book value for each class of fixed asset are summarized below:

(In thousands of dollars)	2022	2021
Net book value at the beginning of the year	\$ 19,828	\$ 19,633
Additions	2,819	3,079
Disposals	(6)	-
Amortization	(3,184)	(2,884)
Total net book value	\$ 19,457	\$ 19,828

### 13. Deposits:

Members' deposits, which are classified as amortized cost, are as follows:

(In thousands of dollars)	2022	2021
Chequing	\$ 614,247	\$ 642,604
Savings	1,118,005	1,253,821
Term deposits	2,205,023	1,701,385
Registered plans	773,431	748,153
	\$ 4,710,706	\$ 4,345,963

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 13. Deposits (continued):

Included in registered plans and term deposits are \$23,319,000 in Equity-Linked Deposits at December 31, 2022 (2021 - \$20,436,000). See Note 18 for the related derivatives used to hedge exposure to equity market risk.

Concentra Trust acts as the trustee for the majority of FirstOntario's tax deferred savings plans (tax-free savings accounts, registered retirement savings plans and registered retirement income funds). FirstOntario accepts deposits on behalf of the trustee and retains the funds deposited.

Interest expense for the year is as follows:

(In thousands of dollars)	2022	2021
Savings	\$ 16,695	\$ 6,976
Term deposits	45,851	30,279
Registered plans	13,132	10,429
	\$ 75,678	\$ 47,684

The following summarizes FirstOntario's Members' deposits by the contractual repricing or maturity date, whichever is earlier:

	Principal	2022 Average	Principal	2021 Average
(In thousands of dollars)	Balance	Yield	Balance	Yield
Floating	\$ 1,159,436	2.17%	\$ 1,321,689	0.66%
Within 1 year	1,606,699	2.94%	1,265,894	1.41%
Over 1 year	1,179,015	3.76%	963,582	1.71%
	3,945,150	2.96%	3,551,165	1.21%
Non-rate sensitive	765,556		794,798	
	\$ 4,710,706		\$ 4,345,963	

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 14. Secured Borrowings and Securitization Liabilities

The following tables details amounts payable to Central 1 and other funding partners. Security pledged is set out in Note 24(b). All securitized borrowings and securitization liabilities are measured at amortized cost.

### Secured Borrowings:

(In thousands of dollars)	2022		2021
Central 1 Credit Facilities - Operating loan facilities, bearing a variable interest rate of 5.435% (2021 – nil)			
due within one year	\$ 122,000	\$	-
	\$ 122,000	\$	-
Securitization Liabilities:			
(In thousands of dollars)	2022		2021
Mortgage Backed Securities secured by residential mortgage loans, bearing a weighted average fixed interest rate of 2.79% (2021 – 1.56%), expected weighted average maturity date of 2025 (2021 - 2024)	\$ 438,597	\$	398,701
Mortgage Backed Securities secured by residential mortgage loans, bearing a weighted average variable interest rate of 4.99% (2021 - 0.44%), expected weighted average maturity date of 2026 (2021 - 2021)	29 216		23,035
2020 (2021 - 2021)	 29,216	Ф.	•
	\$ 467,813	\$	421,736

As at December 31, 2022 and December 31, 2021, FirstOntario was in compliance with all financial and non-financial covenants.

Interest expense associated with secured borrowings and securitizations liabilities during the year consisted of the following:

(In thousands of dollars)	2022	2021
Secured borrowings Securitization liabilities	\$ 4,435 10,881	\$ 1,131 13,917
	\$ 15,316	\$ 15,048

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 15. Membership and Investment Shares:

#### **Authorized Share Capital**

FirstOntario has authorized an unlimited number of membership shares. Such shares are issued for \$5 each and Members under the age of 21 must hold one membership share while those 21 and over are required to hold at least five shares and increase their holdings of membership shares to 30 shares over a 25 year period. Membership shares are redeemable, on withdrawal from membership, at the amount paid thereon provided FirstOntario is meeting the "capital adequacy" requirements (see Note 16) and they rank junior to Class A and Class B special shares for priority in the payment of dividends.

FirstOntario has also authorized an unlimited number of Class A and Class B special shares. Such shares are generally non-voting and non-participating with non-cumulative dividend entitlements. In respect of dividends, both classes rank senior to the membership shares and the Class B special shares rank ahead of the Class A special shares.

The Board of Directors has authorized a Series 1, Series 2, Series 2013, Series 2010, Series 2015 and Series 2020 for Class B special shares ("investment shares"). The investment shares have an issue price of \$1 each and are entitled to receive dividends if, as and when declared by the Board of Directors. Series 1, Series 2 and Series 2013 investment shares are redeemable at the holder's request. Series 2010 and Series 2015 investment shares are redeemable at the sole and absolute discretion of the Board of Directors. Series 2020 investment shares are redeemable at the sole and absolute discretion of the Board of Directors starting in 2025. In any year, redemptions are restricted to 10% of the respective series of the outstanding investment shares.

#### Issued and Outstanding

Membership shares and Series 1, 2 and 2013 investment shares are classified as liabilities and are measured at amortized cost. Dividends are recorded using the effective interest rate method. Series 2010, 2015 and 2020 investment shares are classified as equity as these shares are redeemable at the sole and absolute discretion of the Board of Directors.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

## 15. Membership and Investment Shares (continued):

(In thousands of dollars)	2022	2021
Membership shares		
1,767,310 (2021 - 1,705,578) membership shares	\$ 8,837	\$ 8,528
Investment shares		
4,328,226 (2021 - 4,591,917)		
Class B, Series 1, Special Shares	\$ 4,328	\$ 4,592
5,782,277 (2021 - 6,000,781)		
Class B, Series 2, Special Shares	5,782	6,001
811,807 (2021 - 895,489)		
Class B, Series 2013, Special Shares	812	895
Investment shares classified as liabilities	10,922	11,488
		_
45,880,622 (2021 - 46,411,033)		
Class B, Series 2010, Special Shares	45,634	46,165
62,237,974 (2021 - 63,428,232)		
Class B, Series 2015, Special Shares	61,985	63,175
1,160,961 (2021 – 1,136,211)		
Class B, Series 2020, Special Shares	1,161	1,136
Investment shares classified as equity	108,780	110,476
Total investment shares	\$ 119,702	\$ 121,964

### **Dividends**

Dividends earned by membership and investment shares classified as liabilities and expensed on the Consolidated Statement of Income were as follows:

(In thousands of dollars)	2022	2021
Membership shares	\$ 636	\$ 605
Series 1, 2 and 2013 investment shares	430	351
Dividends on membership and investment shares	\$ 1,066	\$ 956
Dividends on Series 2010, 2015 and 2020 shares (classified as equity)	\$ 3,996	\$ 4,375

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 15. Membership and Investment Shares (continued):

On March 3, 2022, the Board of Directors approved the issue of 413,146 Series 1, 2 and 2013 investment shares, 1,670,703 Series 2010 investment shares, 2,284,061 Series 2015 investment shares and 40,783 Series 2020 investment shares in payment of a dividend for the 12 months from January 1, 2021 to December 31, 2021.

The tables that follow present a reconciliation of the change in shares during the year:

	2022	2021
Membership Shares		
Opening balance	1,705,578	1,826,197
Shares issued during the year	148,397	154,422
Merger with Heritage Savings and Credit Union Inc. (note 25)	2,075	-
Actual shares redeemed	(88,740)	(201,802)
Reduction due to inactive member shares	-	(73,239)
Membership shares	1,767,310	1,705,578
Class B, Series 1, Special Shares		
Opening balance	4,591,917	4,830,138
Shares issued during the year	164,901	190,008
Shares redeemed	(428,592)	(428,229)
Class B, Series 1, Special Shares	4,328,226	4,591,917
Class B, Series 2, Special Shares		
Opening balance	6,000,781	6,012,678
Shares issued during the year	216,011	233,417
Shares redeemed	(434,515)	(245,314)
Class B, Series 2, Special Shares	5,782,277	6,000,781
<u> </u>		
Class B, Series 2013, Special Shares		
Opening balance	895,489	889,129
Shares issued during the year	32,234	34,767
Shares redeemed	(115,916)	(28,407)
Class B, Series 2013, Special Shares	811,807	895,489
Class B, Series 2010, Special Shares		
Opening balance	46,411,033	47,420,832
Shares issued during the year	1,670,703	1,867,167
Shares redeemed	(2,201,114)	(2,876,966)
Class B, Series 2010, Special Shares	45,880,622	46,411,033
Class B, Series 2015, Special Shares		
Opening balance	63,428,232	64,242,888
Shares issued during the year	2,284,061	2,501,370
Shares redeemed	(3,474,319)	(3,316,026)
Class B, Series 2015, Special Shares	62,237,974	63,428,232

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 15. Membership and Investment Shares (continued):

	2022	2021
Class B, Series 2020, Special Shares		
Opening balance	1,136,211	1,129,399
Shares issued during the year	40,783	6,812
Shares redeemed	(16,033)	
Class B, Series 2020, Special Shares	1,160,961	1,136,211

### 16. Regulatory Reporting and Disclosure:

#### (a) Capital management:

FirstOntario maintains policies and procedures relative to capital management so as to ensure that capital levels are sufficient to cover risks inherent in the business.

FirstOntario's objectives when managing capital are:

- (i) To ensure that the quantity, quality and composition of capital required reflects the inherent risks of FirstOntario and to support the current and planned operations and portfolio growth.
- (ii) To provide a basis for confidence among Members, depositors, creditors and regulatory agencies.
- (iii) To ensure that FirstOntario maintains a level of capital that sufficiently protects against unanticipated losses and to comply with the minimum regulatory capital requirements set out in the Act.

Regulatory capital is calculated as a percentage of total assets and of risk-weighted assets. Risk-weighted assets are calculated by applying risk weight percentages, as prescribed by the Act, to various asset categories, operational and interest rate risk criteria. The prescribed risk weights are dependent upon the degree of risk associated with the asset.

FirstOntario manages its Tier 1 and Tier 2 capital in accordance with internal policies and regulatory requirements. Tier 1 capital is the highest quality and consists of retained earnings, contributed surplus, accumulated other comprehensive losses, membership shares and the portion of the value of Class B investment shares that are not redeemable within 12 months.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 16. Regulatory Reporting and Disclosure (continued):

### (a) Capital management (continued):

Tier 2 capital is comprised of the value of Class B investment shares ineligible as Tier 1 capital and the eligible portion of the allowance for impaired loans. In 2022, FSRA implemented Rule 2021-02 which various regulatory capital ratios, impacting the calculations, inclusion of new metrics and revisions to regulatory minimums. Comparative ratios for 2021 were calculated in accordance with the 2021 requirements.

The amount and composition of Tier 1 and Tier 2 capital were as follows:

(In thousands of dollars)		2022		2021
Tier 1 Capital				
Retained earnings	\$	229,819	\$	203,572
Contributed surplus	Ψ	8,178	Ψ	5,474
Non-controlling interest		(135)		-
Membership shares		8,837		8,528
Class B Investment Shares, Series 1 (90%)		3,895		4,133
Class B Investment Shares, Series 2 (90%)		5,204		5,401
Class B Investment Shares, Series 2010 (90%)		41,071		41,548
Class B Investment Shares, Series 2013 (90%)		<b>731</b>		805
Class B Investment Shares, Series 2015 (90%)		55,787		56,857
Class B Investment Shares, Series 2020		1,161		1,136
Accumulated other comprehensive income		652		-
Intangibles – software		(15,905)		
Total Tier 1 Capital		339,295		327,454
Tier 2 Capital				
Class B Investment Shares, Series 1 (10%)		433		459
Class B Investment Shares, Series 2 (10%)		578		600
Class B Investment Shares, Series 2010 (10%)		4,563		4,617
Class B Investment Shares, Series 2013 (10%)		81		90
Class B Investment Shares, Series 2015 (10%)		6,198		6,318
Accumulated other comprehensive losses – employee		-,		-,
benefit adjustments		-		(2,073)
Stage 1 and 2 ECL		7,730		6,228
Total Tier 2 Capital		19,583		16,239
Total Regulatory Capital	\$	358,878	\$	343,693
<u> </u>	-	,	Ť	,
Total Net Assets (2021 – Total Assets)	\$	5,872,533	\$ :	5,199,281
Total Risk Weighted Assets	\$	2,980,790	\$ 2	2,536,336

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 16. Regulatory Reporting and Disclosure (continued):

#### (a) Capital management (continued):

Under the Regulations of the Act, FirstOntario must maintain minimum levels of regulatory capital. The leverage ratio calculates regulatory capital as a percentage of assets. The risk-weighted capital ratio calculates regulatory capital as a percentage of risk-weighted assets. FirstOntario complied with these requirements as follows:

				Total	Capital Ratio
	Regulatory	Levera	age Ratio	(2021 - Risk-Weighted (	Capital Ratio)
	Capital	Minimum	Actual	Minimum	Actual
2022	\$ 358,878,000	3.00%	6.11%	8.00%	12.04%
2021	\$ 343,693,000	4.00%	6.61%	8.00%	13.55%

#### (b) Remuneration of officers and employees:

The Act requires disclosure of the five highest paid officers and employees of FirstOntario where total remuneration exceeds \$175,000 during the year. The individuals and their respective remuneration (salary, bonuses and benefits including any applicable retirement and post-employment benefits) included Lloyd Smith, Chief Executive Officer (\$638,000; \$150,000; \$36,000); Kevin Tom, Chief Investment Officer (\$415,000; \$35,000; \$37,000); Barry Doan, Chief Risk Officer (\$435,000; \$5,000; \$42,000); David Schurman, Chief Strategy Officer (\$436,000; \$5,000; \$36,000) and Jennifer Finlay, President and Chief Administrative Officer (\$435,000; \$5,000; \$36,000).

Remuneration is fair and competitive with salaries of similar positions at credit unions of approximately equal asset size used as comparators. FirstOntario actively participates in compensation surveys to ensure alignment with the market and employs third party compensation consultants to provide more independence to the process.

Executive compensation is reviewed and approved by the Board on an annual basis. As part of this review, the Board considers market expectations and projections of changes for comparable positions using, where available, independent, competent and relevant sources.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 16. Regulatory Reporting and Disclosure (continued):

(c) Related party transactions:

FirstOntario's related parties include:

- (i) All members of the Board, Officers and Executives of FirstOntario.
- (ii) FirstOntario's subsidiaries FOIH, FOIB, FORC and FOGC.

FirstOntario Insurance Holdings Inc. is a wholly owned subsidiary of FirstOntario. FOIH is a holding company which manages FirstOntario's holdings in FirstOntario Insurance Brokers Inc. FOIH holds 51% of the ownership interests and voting rights of FOIB. All intercompany transactions and balances have been eliminated.

FOIB is an insurance brokerage which commenced operations during 2018. The remaining 49% of ownership interests and voting rights not held by FOIH are held by non-controlling interests. During the year, net income of \$15,000 (2021 - net income of \$41,000) was allocated to non-controlling interests, resulting in accumulated non-controlling interests of \$135,000 (2021 -\$150,000) at December 31, 2022.

FORC is a wholly owned subsidiary of FirstOntario. FORC commenced operations in 2022 and holds ownership of the Credit Union's various interests in its real estate portfolio which includes various joint ventures as noted in Note 10.

FOGC is a wholly owned subsidiary of FirstOntario. FOGC holds ownership of the Credit Union's various interests in its limited partnerships which includes various joint ventures as noted in Note 10.

All intercompany transactions and balances have been eliminated.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 16. Regulatory Reporting and Disclosure (continued):

- (c) Related party transactions (continued):
  - (iii) Defined benefit plans that are referred to in Note 22. FirstOntario's transactions with the plans include contributions paid into the plans. FirstOntario also pays for the expenses of the employee defined contribution plan. FirstOntario has not entered into other transactions with the defined benefit plans.

The following table outlines remuneration of members of the Board, Officers and Executives:

(In thousands of dollars)	2022	2021
Salaries, bonuses, and other short-term employee benefits	\$ 3,128	\$ 2,745
Post-employment benefits	147	138
Directors' remuneration	414	386
Total compensation	\$ 3,689	\$ 3,269

Related party balances as at December 31 are outlined in the following table:

(In thousands of dollars)	2022	2021
<u>Loans</u>		
Residential mortgages	\$ 3,054	\$ 1,811
Personal loans	94	56
Accrued interest	3	-
Deposits and Shares		
Deposits	2,731	1,976
Membership shares	3	3
Investment shares	147	159
Accrued interest	30	3

Total interest revenue derived from lending activity relating to key management personnel was \$50,000 during the year ended December 31, 2022 (2021 - \$39,000). Total interest expense from deposit-taking activity from related parties was \$106,000 during the year ended December 31, 2022 (2021 - \$20,000). During 2022 and 2021, no loans held by related parties were impaired.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

#### 17. Leases:

FirstOntario leases space for most of its branches, administrative offices and some computer equipment. The leases have varying terms, escalation clauses and renewal rights.

When measuring lease liabilities for new leases, FirstOntario discounted lease payments using its average incremental borrowing rate at the start of the lease term. FirstOntario estimated its incremental borrowing rates for portfolios of leases with similar characteristics, such as similar risk profiles, same or similar types of security, and similar lease terms. For new leases entered into in 2022, FirstOntario applied an incremental borrowing rate of 4.30% (2021 – 2.98%).

Information about leases for which FirstOntario is a lessee is presented below.

### (i) Right-of-use assets:

Right-of-use assets relate to leased branch and office premises and computer equipment that are presented within fixed assets (see Note 11).

(In thousands of dollars)	2022	2021
Opening balance	\$ 13,988	\$ 16,453
Additions	785	271
Disposals	(303)	(53)
Amortization	(2,616)	(2,683)
Balance at end of year	\$ 11,854	\$ 13,988

### (ii) Lease liabilities:

(In thousands of dollars)	2022	2021
Opening balance	\$ 14,781	\$ 17,057
Additions	853	226
Interest on lease liabilities	420	482
Repayments	(2,985)	(2,984)
Balance at end of year	\$ 13,069	\$ 14,781

(iii) Maturity analysis for leased liabilities is detailed below. FirstOntario has included optional lease renewal periods where FirstOntario has assessed the likelihood of renewal as "reasonably certain".

(In thousands of dollars)	2022	2021
Within 1 year 1 to 5 years	\$ 3,022 7,868	\$ 2,885 8,842
Over 5 years	3,491	4,673
Total undiscounted lease liabilities	\$ 14,381	\$ 16,400

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 17. Leases (continued):

(iv) Total cash outflows for leases are presented below. Non-lease payments represent variable payments for FirstOntario's branches and payments relating to warranties on FirstOntario's equipment.

(In thousands of dollars)	2022	2021
Payments on lease liabilities	\$ 2,985	\$ 2,984
Payments on low-value leases	442	362
Non-lease payments	1,420	1,369
Total cash outflows	\$ 4,847	\$ 4,715

#### 18. Derivative Financial Instruments:

### (a) Asset liability management:

In the ordinary course of business, FirstOntario purchases derivative instruments from multiple counterparties in order to hedge against exposure to interest rate fluctuations.

Derivative instruments have a fair value that varies based on the particular instrument and changes in interest rates. The purpose of these instruments is to provide a hedge against interest rate fluctuations by improving FirstOntario's matching of its asset and liability position.

### (b) Product related:

FirstOntario offers deposit products linked to changes in equity indexes or specific bundles of equities. FirstOntario hedges the underlying risk of these products by entering into equity-linked purchase option contracts. Under the terms of these contracts, FirstOntario will receive payments approximate to the future payments to Members.

#### (c) Foreign exchange forward contracts:

FirstOntario offers deposit products denominated in US dollars. In order to meet liquidity reserve requirements FirstOntario sells US dollars and purchases US dollar foreign exchange forward contracts to hedge the exchange risk.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 18. Derivative Financial Instruments (continued):

The following table summarizes the notional amounts, maturities and fair values of FirstOntario's derivative portfolio as at December 31, 2022 and December 31, 2021:

						2022
	Within	1 to 5	Over		Fair \	/alue
(In thousands of dollars)	1 year	years	5 years	Total	Assets	Liabilities
Interest rate swaps	\$ 45,000	\$ 183,000	\$ 48,000	\$ 276,000	\$ 6,835	\$ 259
Bond forwards	-	-	-	-	-	-
Equity-linked options	2,533	21,001	-	23,534	1,560	237
Foreign exchange forward						
contracts	167,250	-	-	167,250	566	275
2022 Total	\$ 214,783	\$ 204,001	\$ 48,000	\$ 466,784	\$ 8,961	\$ 771

								2021
	Within	1 to 5	Ove			Fair \	/alue	
(In thousands of dollars)	1 year	years	5 years Total		Total	Assets		abilities
Interest rate swaps	\$ 5,000	\$ 105,000	\$ .	. \$	110,000	\$ 2,216	\$	131
Bond forwards	31,000	-			31,000	-		254
Equity-linked options	380	20,128			20,508	748		539
Foreign exchange forward								
contracts	185,585	-			185,585	2,247		1,045
2022 Total	\$ 221,965	\$ 125,128	\$ .	. \$	347,093	\$ 5,211	\$	1,969

Notional amounts are the contract amounts used to calculate the cash flows to be exchanged. They are a common measure of the volume of outstanding transactions, but do not represent credit or market risk exposure. Notional amounts, other than foreign exchange forward contracts, are not exchanged.

FirstOntario is exposed to credit risk which arises from the possibility that a counterparty to a derivative contract could default on their obligation to FirstOntario. However, credit risk associated with derivative contracts is normally a small fraction of the notional principal amount of the contract. Derivative contracts expose FirstOntario to loss only if changes in market rates cause a material unfavourable effect on a counterparty's position, which could then lead to the counterparty defaulting on its payment. FirstOntario only enters into derivative contracts with counterparties that FirstOntario has determined to be creditworthy.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

#### 19. Financial Risk Management:

The Board of Directors (the "Board") has overall responsibility for the establishment and oversight of FirstOntario's risk management framework. The Board has delegated to the Audit and Risk Committee the responsibility for the development and monitoring of risk management policies. The Audit and Risk Committee reports regularly to the Board on its activities.

All risk management policies and established limits ensure that FirstOntario is in full adherence to the regulatory requirements prescribed in the Act as well as FSRA's standards of Sound Business and Financial Practices. The Board receives reports from management on FirstOntario's exposure to credit, interest rate, liquidity, foreign currency and other price risk regularly in order to monitor financial risks.

#### (a) Credit Risk:

Credit risk is the risk of financial loss to FirstOntario if a borrower, co-borrower, obligor or guarantor fails to meet payment obligations in accordance with agreed terms. FirstOntario's financial assets that are affected by credit risk include loans, receivables, investments, and derivative financial instruments. Credit risk is one of the most significant financial risks to FirstOntario.

FirstOntario's primary objective when managing credit risk is to ensure a portfolio of high quality financial assets properly diversified so as to balance the risk associated with the portfolio and return on assets, while ensuring processes and models with respect to risk-taking and applied business judgment result in appropriate, timely and effective identification, measurement, monitoring and management of Credit Risk.

Credit risk is managed in accordance with the Credit Risk Management Policy framework for loans receivable and non-members and the Market Risk Management Policy for investments and derivative financial instruments.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

#### 19. Financial Risk Management (continued):

(a) Credit Risk (continued):

For loans receivable, credit risk is managed through an infrastructure based upon:

- (i) Approval by the Board of all credit risk management policies;
- (ii) Approval by the Chief Executive Officer of the discretionary limits of lending officers throughout FirstOntario;
- (iii) Credit adjudication subject to compliance with established policies, exposure guidelines and discretionary limits, as well as adherence to established standards of credit assessment. Credit approvals are escalated to the Management Credit Committee and ultimately to the Board of Directors dependent upon credit exposure level and restricted party transactions;
- (iv) The Credit Department is charged with oversight of the following:
  - a. The establishment of guidelines and procedures to monitor and limit concentrations in the portfolios in accordance with Board approved policies governing regulatory requirements, industry risk and group exposures;
  - b. The development and implementation of credit risk models and policies for establishing borrower risk ratings to quantify and monitor the level of risk and facilitate management of retail and commercial credit;
  - c. Implementation of an ongoing monitoring process of the key risk factors used in FirstOntario credit risk models.

Management has designed and implemented an effective system to measure, monitor and report credit risk exposure. Management reports credit risk exposure to the Board regularly.

In conducting lending activities, FirstOntario diversifies its portfolio of loans receivable and non-members in order to reduce overall credit risk. Residential mortgage and personal loans are diversified between authorized loan types, forms of security and certain sectoral groupings.

Commercial loans are diversified through the establishment of credit exposure limits for specific industry sectors, groups of related borrowers and geographic location.

Credit exposure is assessed through the following:

- (i) Probability of default, which is an estimate of probability that a Member with a certain borrower risk rating, will default within a one-year time horizon.
- (ii) Loss given default, which represents the unsecured portion expected to be lost when a borrower defaults.
- (iii) Exposure at default, which represents the total value of the loan when a borrower defaults.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

#### 19. Financial Risk Management (continued):

#### (a) Credit Risk (continued):

Credit risk rating systems are designed to assess and quantify the risk inherent in credit activities in an accurate and consistent manner as follows:

- (i) Commercial loans are principally assessed based on factors including the Member's ability to service debt (debt service coverage ratio) and the secured amount (loan to value ratio). Management regularly reviews the commercial loan portfolio and assesses the credit risk associated with each loan.
- (ii) Automated credit scoring systems assist in assessing credit risk associated with residential mortgage and personal loans. These loans are managed as pools of homogeneous risk exposures using internal benchmarks based upon TransUnion Credit Vision and/or Equifax Beacon Scores. These global standard credit scores track each individual's past credit history and, using a mathematical model, predicts how likely a person is to repay a loan.

For investments and derivative financial instruments, risk is measured by reviewing exposure to individual counterparties to ensure the assets are within the policy limit by issuer weightings and by dollar amount. The quality of the counterparties is assessed through published credit rating agencies.

Except as noted, the carrying amount of financial assets recorded in the financial statements represents FirstOntario's maximum exposure to credit risk without taking into account the value of any collateral obtained. FirstOntario is also exposed to credit risk through transactions which are not recognized in the Consolidated Statement of Financial Position, such as granting financial guarantees and extending loan commitments. Refer to Note 8 for further details. The risk of losses from loans undertaken is reduced by the nature and quality of collateral obtained. Refer to Note 8 for a description of the nature of the security held against loans as at the date of the Consolidated Statement of Financial Position.

#### (b) Interest Rate Risk:

Interest rate risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in market interest rates. FirstOntario is exposed to interest rate risk when entering into banking transactions with Members, primarily deposit and lending activities.

FirstOntario's exposure to interest rate risk depends on the size and direction of interest rate changes, and on the size and maturity of mismatched positions. An interest-sensitive asset or liability is repriced when market interest rates change, when there is cash flow from final maturity, normal amortization, or when Members exercise prepayment, conversion or redemption options are offered for the specific product.

Interest rate risk is managed in accordance with the Structural Risk Management Policy. The Board delegates the responsibility to manage interest rate risk on a day-to-day basis to management.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 19. Financial Risk Management (continued):

(b) Interest Rate Risk (continued):

FirstOntario's Structural Risk Management Policy includes:

- (i) Guidelines and limits on the structuring of the maturities, price and mix of deposits, loans, mortgages and investments and the management of cash flows derived from financial assets in relation to liabilities.
- (ii) Guidelines and limits on the use of derivative products to hedge against changes in cash flows as a result of changes in interest rates.

The following table summarizes carrying amounts of Consolidated Statement of Financial Position assets, liabilities and equity, and derivative instruments to arrive at FirstOntario's interest rate gap based on the earlier of contractual repricing and maturity dates:

							2022
	Within	3 Months	1 to 5		Over	Non Interest	
(In thousands of dollars)	3 months	to 1 year	years	5 years		Sensitive	Total
Assets							
Loans and advances	\$ 1,109,954	\$ 660,054	\$ 3,329,133	\$	20,918	\$ 24,896	\$ 5,144,955
Cash and cash							
equivalents	-	-	-		-	16,132	16,132
Investments and							
investment in							
joint ventures	13	46,966	84,541		35,108	359,573	526,201
Other	584	1,219	7,159		-	67,213	76,175
	\$ 1,110,551	\$ 708,239	\$ 3,420,833	\$	56,026	\$ 467,814	\$ 5,763,463
Liabilities and equity							
Deposits	\$ 1,502,530	\$ 1,263,605	\$ 1,179,015	\$	-	\$ 765,556	\$ 4,710,706
Loans and							
securitization							
liabilities	169,918	86,565	333,330		-	-	589,813
Other	943	2,001	7,417		3,479	449,104	462,944
	\$ 1,673,391	\$ 1,352,171	\$ 1,519,762	\$	3,479	\$ 1,214,660	\$ 5,763,463
Gap-Financial position	(562,840)	(643,932)	1,901,071		52,547	(746,846)	-
Gap-Derivatives	(134,000)	45,000	137,000		(48,000)	-	-
Interest rate gap 2022	\$ (696,840)	\$ (598,932)	\$ 2,038,071	\$	4,547	\$ (746,846)	\$ -

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

## 19. Financial Risk Management (continued):

### (b) Interest Rate Risk (continued):

								2021
	Within		3 Months	1 to 5	Over	No	n Interest	
(In thousands of dollars)	3 months		to 1 year	years	5 years	Sensitive		Total
Assets								
Loans and advances	\$ 785,897	\$	659,137	\$ 3,114,291	\$ 14,781	\$	20,036	\$ 4,594,142
Cash and cash								
equivalents	-		-	-	-		34,638	34,638
Investments and								
Investments in								
joint ventures	51		67,358	120,517	-		310,006	497,932
Other	2,260		37	2,915	-		67,357	72,569
	\$ 788,208	\$	726,532	\$ 3,237,723	\$ 14,781	\$	432,037	\$ 5,199,281
Liabilities and equity								
Deposits	\$ 1,628,361	\$	959,322	\$ 963,482	\$ -	\$	794,798	\$ 4,345,963
Loans and								
securitization								
liabilities	55,640		47,370	318,726	-		-	421,736
Other	1,839		1,985	8,527	4,400		414,831	431,582
	\$ 1,685,840	\$	1,008,677	\$ 1,290,735	\$ 4,400	\$	1,209,629	\$ 5,199,281
Gap-Financial position	(897,632)	)	(282,145)	1,946,988	10,381		(777,592)	-
Gap-Derivatives	(90,000)	)	16,000	74,000				
Interest rate gap 2021	\$ (987,632)	) \$	(266,145)	\$ 2,020,988	\$ 10,381	\$	(777,592)	\$ -

Key metrics involved in management of interest rate risk include the use of Earnings at Risk ("EaR") and Economic Value of Equity at Risk ("EVEaR"). EaR is defined as the change in the net interest income from a 100 basis point ("bps") shock to interest rates. This exposure is measured over a 12 month period. EVEaR is defined as the difference in the change in the present value of the asset portfolio and the change in the present value of the liability portfolio, including off-Statement of Financial Position instruments, resulting from a 100 bps interest rate shock.

The following table summarizes the EaR and EVEaR as follows:

(In thousands of dollars)	2022	2021
EaR - Up 100 bps	\$ 778	\$ (1,211)
EaR - Down 100 bps	(1,030)	979
EVEaR - Up 100 bps	(0.15)%	(2.35)%
EVEaR - Down 100 bps	(0.01)%	2.21%

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

#### 19. Financial Risk Management (continued):

(b) Interest Rate Risk (continued):

#### Fair Value Hedges

FirstOntario has designated certain hedging relationships involving interest rate swaps that are used to hedge a portfolio of fixed rate, prepayable mortgages as fair value hedges. Gains (losses) associated with the fair value adjustment of these derivatives are recognized in the Consolidated Statement of Income and are offset by the change in fair value of the hedged mortgages with any remaining difference representing hedge ineffectiveness. During the year, a net gain of \$247,000 (2021 - \$172,000) arose due to hedge ineffectiveness and was recorded in interest income as part of Loans and Advances on the Consolidated Statement of Income. Fair values of the interest rate swaps involved in these hedges at the end of the year was an asset of \$5,878,000 (2021 - \$1,830,000) and the fair value increment of the hedged mortgages was a liability of \$5,788,000 (2021 - \$1,752,000).

#### Cash Flow Hedges

FirstOntario has also designated hedging relationships involving bond forwards that hedged forecasted debt issuances associated with securitization activity as cash flow hedges. Realized gains (losses) on these derivatives are deferred and amortized in accordance with the effective interest rate method along with the debt originated. The fair value of bond forwards involved in these hedges at the end of the year was \$nil (2021 – \$254,000 liability). The amount of the gain (loss) included in accumulated other comprehensive income (loss) that is expected to be reclassified to the Consolidated Statement of Income over the next 12 months is \$239,000 (2021 - loss of \$823,000).

Furthermore, FirstOntario has designated hedging relationships involved interest rate swaps that hedge variable rate marketable securities, variable rate debt, and variable rate member loans. Realized gains (losses) on these derivatives are deferred and recognized consistent with the recognition of the hedged item. The fair value of interest rate swaps involved in these hedges at the end of the year was an asset of \$699,000 (2021 - \$nil). The amount of the gain (loss) included in accumulated other comprehensive income (loss) that is expected to be reclassified to the Consolidated Statement of Income over the next 12 months is \$nil (2021 - \$nil).

### (c) Liquidity Risk:

Liquidity risk is the risk that FirstOntario will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or other financial assets.

FirstOntario engages in proper liquidity risk management practices to comply with regulatory requirements and to guarantee the funding of Member needs and obligations. FirstOntario's overall objective when managing liquidity is to ensure limited exposure to material liquidity risk.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 19. Financial Risk Management (continued):

### (c) Liquidity Risk (continued):

Liquidity risk is managed in accordance with the Liquidity Risk Management Policy. Key elements of this policy include limits on the sources, quality and amount of liquid assets to meet operational requirements, regulatory requirements and contingency funding. Liquidity is monitored by management through FirstOntario's Asset/Liability Committee ("ALCO"), consisting of the senior management of the Credit Union.

Under the Regulations, FirstOntario must establish and maintain prudent levels of liquidity that are sufficient to meet its cash flow needs, including depositor withdrawals and all other obligations as they come due. FirstOntario targets to maintain operating liquidity within the range of 8% to 16%. The low end of the range has been established in order to maintain a comfortable cushion beyond the minimum policy requirements in order to meet cash needs, even during periods of market volatility. The following table summarizes FirstOntario's liquidity ratio as follows:

(In thousands of dollars)	2022		2021
Total Liquid Investments			
Cash and cash equivalents	\$ 16,132	\$	34,638
Marketable securities, including NHA MBS	516,865		604,070
	\$ 532,997	\$	638,708
Deposits and borrowings			
Deposits	\$ 4,710,706	\$ 4	4,345,963
12 months of expected Securitization maturities	431,299		339,538
	\$ 5,142,005	\$ 4	4,685,501
Liquidity ratio	10.37%		13.63%

The following tables demonstrate FirstOntario's ability to pay future obligations as financial assets and liabilities mature as at December 31, 2022 and 2021. These cash flows include both the contractual cash flows currently exposed on the Consolidated Statement of Financial Position and the cash flows that will be generated in the future. In the case of loans, the cash flows include estimated prepayments and credit losses based on experience and current economic conditions.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

# 19. Financial Risk Management (continued):

# (c) Liquidity Risk (continued):

	Within	2 to 12	1 to 3	3 to 5	Over	Not	
(In thousands of dollars)	1 month	months	years	years	5 years	Specified	Total
<u>Assets</u>							
Loans and							
advances \$	183,290	\$ 1,838,053	\$ 2,194,809	\$ 1,269,108	\$ 22,728	\$ -	\$ 5,507,988
Cash	16,132	-	-	-	-	-	16,132
Investments and							
Investments in							
joint ventures	666	51,397	59,611	34,936	35,440	359,532	541,582
Derivative financial							
instruments	226	1,575	6,203	957	-	-	8,961
Total cash inflow \$	200,314	\$ 1,891,025	\$ 2,260,623	\$ 1,305,001	\$ 58,168	\$ 359,532	\$ 6,074,663
<u>Liabilities</u>							
Members' deposits							
and shares \$ 2	2,046,520	\$ 1,567,697	\$ 999,991	\$ 263,237	\$ -	\$ 19,759	\$ 4,897,204
Secured borrowings							
and securitization							
liabilities	128,786	109,724	183,170	188,443	-	-	610,123
Other liabilities	22,243	2,770	4,876	2,992	3,491	169,254	205,626
Derivative financial							
				00	176	_	771
instruments	104	179	230	82	170	-	
		179 \$ 1,680,370	\$ 1,188,267	\$ 454,754	\$ 3,667	\$ 189,013	\$ 5,713,724
					\$	\$ 189,013 Not	\$ <b>5,713,724</b>
	2,197,653 Within	\$ 1,680,370	\$ 1,188,267	\$ 454,754	\$ 3,667	\$	<b>\$ 5,713,72</b> 4
Total cash outflow \$ 2	2,197,653 Within	\$ 1,680,370 2 to 12	\$ 1,188,267 1 to 3	\$ 454,754 3 to 5	\$ 3,667 Over	\$ Not	<b>\$ 5,713,72</b> 4
Total cash outflow \$ 2	2,197,653 Within	\$ 1,680,370 2 to 12	\$ 1,188,267 1 to 3	\$ 454,754 3 to 5	\$ 3,667 Over	\$ Not	<b>\$ 5,713,72</b> 4
Total cash outflow \$ 2  (In thousands of dollars)  Assets	2,197,653 Within 1 month	\$ 1,680,370 2 to 12 months	\$ 1,188,267 1 to 3 years	\$ 454,754 3 to 5 years	3,667 Over 5 years	Not	\$ 5,713,724 2021 Total
Total cash outflow \$ 2  (In thousands of dollars)  Assets  Loans and	Within 1 month	\$ 1,680,370 2 to 12	\$ 1,188,267 1 to 3 years	\$ 454,754 3 to 5 years	3,667 Over	Not	\$ 5,713,724 2021 Total \$ 4,848,442
(In thousands of dollars)  Assets  Loans and advances  \$ 2	2,197,653 Within 1 month	\$ 1,680,370 2 to 12 months	\$ 1,188,267 1 to 3 years	\$ 454,754 3 to 5 years	3,667 Over 5 years	Not	\$ 5,713,724 2021 Tota \$ 4,848,442
(In thousands of dollars)  Assets  Loans and advances \$ Cash	Within 1 month	\$ 1,680,370 2 to 12 months	\$ 1,188,267 1 to 3 years	\$ 454,754 3 to 5 years	3,667 Over 5 years	Not	\$ 5,713,724 2021 Total \$ 4,848,442
(In thousands of dollars)  Assets Loans and advances Cash Investments and	Within 1 month	\$ 1,680,370 2 to 12 months	\$ 1,188,267 1 to 3 years	\$ 454,754 3 to 5 years	3,667 Over 5 years	Not	2021 Total \$ 4,848,442 34,638
(In thousands of dollars)  Assets  Loans and advances  Cash Investments and investments in	Within 1 month 150,277 34,638	\$ 1,680,370 2 to 12 months \$ 1,644,402	\$ 1,188,267 1 to 3 years \$ 1,879,668	\$ 454,754 3 to 5 years \$ 1,158,178	3,667 Over 5 years	Not Specified - -	\$ 5,713,724
(In thousands of dollars)  Assets  Loans and advances \$  Cash Investments and investments in joint ventures	Within 1 month 150,277 34,638	\$ 1,680,370 2 to 12 months \$ 1,644,402	\$ 1,188,267 1 to 3 years \$ 1,879,668	\$ 454,754 3 to 5 years \$ 1,158,178	3,667 Over 5 years	Not Specified - -	\$ 5,713,724 2021 Total \$ 4,848,442 34,638 504,989
(In thousands of dollars)  Assets Loans and advances \$ Cash Investments and investments in joint ventures Derivative financial	2,197,653  Within 1 month  150,277 34,638  4,242 1,600	\$ 1,680,370 2 to 12 months \$ 1,644,402 - 77,266	\$ 1,188,267 1 to 3 years \$ 1,879,668 - 100,722 1,838	\$ 454,754 3 to 5 years \$ 1,158,178 - 12,787 1,077	\$ 3,667 Over 5 years	\$ Not Specified  309,972	\$ 5,713,724 2021 Total \$ 4,848,442 34,638 504,989
(In thousands of dollars)  Assets  Loans and advances \$ Cash Investments and investments in joint ventures Derivative financial instruments	2,197,653  Within 1 month  150,277 34,638  4,242 1,600	\$ 1,680,370 2 to 12 months \$ 1,644,402 - 77,266 696	\$ 1,188,267 1 to 3 years \$ 1,879,668 - 100,722 1,838	\$ 454,754 3 to 5 years \$ 1,158,178 - 12,787 1,077	\$ 3,667 Over 5 years 15,917 -	\$ Not Specified  309,972	\$ 5,713,724 2021 Total \$ 4,848,442 34,638 504,989 5,211
(In thousands of dollars)  Assets Loans and advances \$ Cash Investments and investments in joint ventures Derivative financial instruments Total cash inflow \$ Liabilities	2,197,653  Within 1 month  150,277 34,638  4,242 1,600	\$ 1,680,370 2 to 12 months \$ 1,644,402 - 77,266 696	\$ 1,188,267 1 to 3 years \$ 1,879,668 - 100,722 1,838	\$ 454,754 3 to 5 years \$ 1,158,178 - 12,787 1,077	\$ 3,667 Over 5 years 15,917 -	\$ Not Specified  309,972	\$ 5,713,724 2021 Total \$ 4,848,442 34,638 504,989 5,211
(In thousands of dollars)  Assets Loans and advances \$ Cash Investments and investments in joint ventures Derivative financial instruments Total cash inflow \$ Liabilities Members' deposits	2,197,653  Within 1 month  150,277 34,638  4,242 1,600 190,757	\$ 1,680,370 2 to 12 months \$ 1,644,402 - 77,266 696	\$ 1,188,267  1 to 3 years  \$ 1,879,668 - 100,722 1,838 \$ 1,982,228	\$ 454,754 3 to 5 years \$ 1,158,178 - 12,787 1,077 \$ 1,172,042	\$ 3,667  Over 5 years  15,917  15,917	\$ Not Specified - - 309,972 - 309,972	\$ 5,713,724 2021 Total \$ 4,848,442 34,638 504,989 5,211 \$ 5,393,280
(In thousands of dollars)  Assets Loans and advances \$ Cash Investments and investments in joint ventures Derivative financial instruments Total cash inflow \$ Liabilities Members' deposits	2,197,653  Within 1 month  150,277 34,638  4,242 1,600 190,757	\$ 1,680,370 2 to 12 months \$ 1,644,402 - 77,266 696 \$ 1,722,364	\$ 1,188,267  1 to 3 years  \$ 1,879,668 - 100,722 1,838 \$ 1,982,228	\$ 454,754 3 to 5 years \$ 1,158,178 - 12,787 1,077 \$ 1,172,042	\$ 3,667  Over 5 years  15,917  15,917	\$ Not Specified - - 309,972 - 309,972	\$ 5,713,724 2021 Total \$ 4,848,442 34,638 504,989 5,211 \$ 5,393,280
(In thousands of dollars)  Assets Loans and advances \$ Cash Investments and investments in joint ventures Derivative financial instruments  Total cash inflow \$ Liabilities Members' deposits and shares \$ 2	2,197,653  Within 1 month  150,277 34,638  4,242 1,600 190,757	\$ 1,680,370 2 to 12 months \$ 1,644,402 - 77,266 696 \$ 1,722,364	\$ 1,188,267  1 to 3 years  \$ 1,879,668 - 100,722 1,838 \$ 1,982,228	\$ 454,754 3 to 5 years \$ 1,158,178 - 12,787 1,077 \$ 1,172,042	\$ 3,667  Over 5 years  15,917  15,917	\$ Not Specified - - 309,972 - 309,972	\$ 5,713,724 2021 Tota \$ 4,848,442 34,638 504,988 5,214 \$ 5,393,280
(In thousands of dollars)  Assets Loans and advances \$ Cash Investments and investments in joint ventures Derivative financial instruments  Total cash inflow \$ Liabilities Members' deposits and shares \$ 2 Secured borrowings	2,197,653  Within 1 month  150,277 34,638  4,242 1,600 190,757	\$ 1,680,370 2 to 12 months \$ 1,644,402 - 77,266 696 \$ 1,722,364	\$ 1,188,267  1 to 3 years  \$ 1,879,668 - 100,722 1,838 \$ 1,982,228	\$ 454,754 3 to 5 years \$ 1,158,178 - 12,787 1,077 \$ 1,172,042	\$ 3,667  Over 5 years  15,917  15,917	\$ Not Specified - - 309,972 - 309,972	\$ 5,713,724  2021  Total  \$ 4,848,442 34,638  504,989 5,211 \$ 5,393,280  \$ 4,423,792
(In thousands of dollars)  Assets Loans and advances \$ Cash Investments and investments in joint ventures Derivative financial instruments  Total cash inflow \$ Liabilities Members' deposits and shares \$ 2 Secured borrowings and securitization	2,197,653  Within 1 month  150,277 34,638  4,242 1,600 190,757	\$ 1,680,370  2 to 12 months  \$ 1,644,402 -  77,266 696 \$ 1,722,364  \$ 1,184,584	\$ 1,188,267  1 to 3 years  \$ 1,879,668 - 100,722 1,838 \$ 1,982,228 \$ 849,106	\$ 454,754 3 to 5 years \$ 1,158,178 - 12,787 1,077 \$ 1,172,042 \$ 140,703	\$ 3,667  Over 5 years  15,917  15,917	\$ Not Specified - - 309,972 - 309,972	\$ 5,713,724  2021  Tota  \$ 4,848,442 34,638  504,988 5,212 \$ 5,393,280  \$ 4,423,792 436,792
(In thousands of dollars)  Assets Loans and advances \$ Cash Investments and investments in joint ventures Derivative financial instruments  Total cash inflow \$ Liabilities Members' deposits and shares \$ 2 Secured borrowings and securitization liabilities	2,197,653  Within 1 month  150,277 34,638  4,242 1,600 190,757	\$ 1,680,370  2 to 12 months  \$ 1,644,402 -  77,266 696 \$ 1,722,364  \$ 1,184,584  74,665	\$ 1,188,267  1 to 3 years  \$ 1,879,668  -  100,722 1,838 \$ 1,982,228  \$ 849,106  210,506	\$ 454,754 3 to 5 years \$ 1,158,178 - 12,787 1,077 \$ 1,172,042 \$ 140,703 137,636	\$ 3,667  Over 5 years  15,917  15,917	\$ Not Specified  309,972 - 309,972 20,016	2021 Total \$ 4,848,442 34,638
(In thousands of dollars)  Assets Loans and advances \$ Cash Investments and investments in joint ventures Derivative financial instruments  Total cash inflow \$ Liabilities Members' deposits and shares \$ 2 Secured borrowings and securitization liabilities Other liabilities	2,197,653  Within 1 month  150,277 34,638  4,242 1,600 190,757	\$ 1,680,370  2 to 12 months  \$ 1,644,402 -  77,266 696 \$ 1,722,364  \$ 1,184,584  74,665	\$ 1,188,267  1 to 3 years  \$ 1,879,668  -  100,722 1,838 \$ 1,982,228  \$ 849,106  210,506	\$ 454,754 3 to 5 years \$ 1,158,178 - 12,787 1,077 \$ 1,172,042 \$ 140,703 137,636	\$ 3,667  Over 5 years  15,917  15,917	\$ Not Specified  309,972 - 309,972 20,016	\$ 5,713,724  2021  Total  \$ 4,848,442 34,638  504,989 5,211 \$ 5,393,280  \$ 4,423,792 436,792

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

#### 19. Financial Risk Management (continued):

#### (d) Foreign Currency Risk:

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate due to changes in foreign exchange rates. FirstOntario is exposed to foreign currency risk as a result of its Members' activities in US dollar currency denominated deposits and cash transactions, as well as US dollar investments. Activities that expose FirstOntario to currency risk are measured, monitored and controlled daily to minimize risk. At any point in time, net US dollar exposure is limited by the Market Risk Management Policy to \$500,000 through the use of foreign exchange forward contracts. As at December 31, 2022, FirstOntario does not have significant exposure to changes in foreign currency exchange rates.

### (e) Equity and Other Price Risk:

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices other than those arising from interest rate risk or currency risk. FirstOntario is primarily exposed to other price risk through fair value investments. However, these investments are limited by policy to ensure diversification and quality of financial assets. FirstOntario may be further exposed to price risk through privately managed investments whereby the recorded fair value may not be equivalent to the liquidation value if the investments are sold on the secondary market. As at December 31, 2022, had the value of FirstOntario's managed funds, preferred, and common shares increased or decreased by 10% with all other variables remaining unchanged, the portfolio's asset value would have increased or decreased respectively by \$18,114,000 (2021 - \$15,362,000) or 5.2% (2021 - 4.9%) of total Members' Equity. As at December 31, 2022, had the value of FirstOntario's real estate joint ventures increased or decreased by 10% with all other variables remaining unchanged, the portfolio's asset value would have increased or decreased respectively by \$17,027,000 (2021 - \$15,121,000) or 4.9% (2021 - 4.8%) of total Members' Equity.

#### 20. Fair Values of Financial Instruments:

The following table represents the fair values of FirstOntario's financial instruments. The fair values disclosed do not include the value of assets that are not considered financial instruments, such as fixed assets. The value of intangibles such as long-term Member relationships are also not included in the fair value amounts.

While the fair value amounts are intended to represent estimates of the amounts at which these instruments could be exchanged in a current transaction between willing parties, some of FirstOntario's financial instruments lack an available trading market. Consequently, the fair values presented are estimates derived using present value and other valuations techniques and may not be indicative of the net realizable values.

Due to the judgment used in applying a wide range of acceptable valuation techniques and estimates in calculating fair value amounts, fair values are not necessarily comparable among financial institutions. The calculation of estimated fair values is based on market conditions at a specific point in time and may not be reflective of future fair values.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

## 20. Fair Values of Financial Instruments (continued):

(In thousands of dollars)	FVTPL- Mandatorily	Ins	FVOCI- Debt truments	Inst	FVOCI- Equity ruments	Amortized Cost	Total Carrying Value	2022 Fair Value
Financial Assets Cash and cash equivalents Investments Loans and advances Derivatives	\$ - 173,534 - 8,961	\$	164,686 - -	\$	7,604 - -	\$ 16,132 39,307 5,144,955	\$ 16,132 385,131 5,144,955 8,961	\$ 16,132 385,084 4,960,100 8,961
Total financial assets	182,495		164,686		7,604	5,200,394	5,555,179	5,370,277
Financial Liabilities  Members' deposits and shares Secured borrowings and	-		-		-	4,765,709	4,765,709	4,721,520
securitization liabilities Accounts payable, accrued liabilities and current taxes payable	-		-		-	589,813 21,991	589,813 21,991	566,528 21,991
Lease liabilities	-		-		-	13,069	13,069	13,069
Derivatives	771		-		-	-	771	771
Total financial liabilities	\$ 771	\$	-	\$	-	\$ 5,390,582	\$ 5,391,353	\$ 5,323,879
(In thousands of dollars)	FVTPL- Mandatorily	In:	FVOCI- Debt struments	Ins	FVOCI- Equity truments	Amortized Cost	Total Carrying Value	2021 Fair Value
Financial Assets Cash and cash equivalents Investments Loans and advances Derivatives	5,211	\$	- 182,535 - -	\$	7,497 - -	\$ 34,638 46,953 4,594,142	\$ 34,638 388,621 4,594,142 5,211	\$ 34,638 388,653 4,583,407 5,211
Total financial assets	\$ 156,847	\$	182,535	\$	7,497	\$ 4,675,733	\$ 5,022,612	\$ 5,011,909
Financial Liabilities  Members' deposits and shares  Secured borrowings and securitization liabilities  Accounts payable, accrued	-	\$	-	\$	-	\$ 4,380,520 421,736	\$ 4,380,520 421,736	\$ 4,376,320 422,791
liabilities and current taxes payable Lease liabilities Derivatives	1,969 1,969	\$	- - - -	\$	- - -	46,866 14,781 - \$ 4,863,903	46,866 14,781 1,969 \$ 4,865,872	46,866 14,781 1,969 \$ 4,862,727

Interest rate sensitivity is the main cause of change in fair values of FirstOntario's financial instruments.

The following methods and assumptions were used to estimate the fair value of financial instruments:

(a) The fair values of cash and accounts payable and accrued liabilities are assumed to approximate their book values, due to their short-term nature.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 20. Fair Values of Financial Instruments (continued):

- (b) The estimated fair value of floating rate loans, demand deposits and floating rate deposits are assumed to be equal to book value as the interest rates on these loans and deposits reprice to market on a periodic basis.
- (c) The estimated fair values of some fixed rate investments, fixed rate loans and fixed rate deposits are determined by discounting the expected future cash flows of these investments, loans, deposits and borrowings at current market rates for products with similar terms and credit risks.
- (d) The estimated fair values of derivative instruments are determined through valuation models on the derivative notional amounts, maturity dates and rates.
- (e) The estimated fair values of investments in publicly listed equity securities are determined using quoted market prices.
- (f) The estimated fair values of investments in publicly listed debt securities are determined using quoted market prices. For those debt securities measured at fair value that are not traded in an active market, fair value estimates are determined using valuation methods which maximize the use of observable market data and include discounted cash flow analysis and other commonly used valuation techniques.
- (g) The estimated fair values of managed funds are determined using the Net Asset Value reported by the general partner of the fund. Net Asset Values are primarily determined by the general partners using accepted industry valuation methods such as earnings multiples of comparable publicly traded companies or discounted cash flows.

Fair value measurements can be classified in a hierarchy in order to discern the significance of management assumptions and other inputs incorporated into the measurements. The three levels of fair value hierarchy are:

- Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities.
- Level 2 Inputs other than quoted prices that are observable for the asset or liability, either directly or indirectly. This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3 Inputs for the asset or liability that are not based on observable market data. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments are required to reflect differences between the instruments.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 20. Fair Values of Financial Instruments (continued):

The following table summarizes the classification of FirstOntario's financial instruments held and reported on the Consolidated Statement of Financial Position at fair value:

				2022
(In thousands of dollars)	Level 1	Level 2	Level 3	Total
Assets				
Investments – FVTPL	\$ -	\$ 17,710	\$ 155,733	\$ 173,443
Investments – FVOCI	116,323	48,363	7,604	172,290
Derivative financial instruments	-	8,961	-	8,961
Total assets held at fair value	\$ 116,323	\$ 75,034	\$ 163,337	\$ 354,694
Liabilities				
Derivative financial instruments	\$ -	\$ 771	\$ -	\$ 771
Total liabilities held at fair value	\$ -	\$ 771	\$ -	\$ 771
				2021
(In thousands of dollars)	Level 1	Level 2	Level 3	Total
Assets				
Investments – FVTPL	\$ -	\$ 20,288	\$ 131,348	\$ 151,636
Investments – FVOCI	105,188	77,347	7,497	190,032
Derivative financial instruments	-	5,211	-	5,211
Total assets held at fair value	\$ 105,188	\$ 102,846	\$ 138,845	\$ 346,879
Liabilities				
Derivative financial instruments	\$ -	\$ 1,969	\$ -	\$ 1,969
Total liabilities held at fair value	\$ -	\$ 1,969	\$ -	\$ 1,969

The following table summarizes the Level 2 fair values of FirstOntario's financial instruments whose carrying value are not fair value on the Consolidated Statement of Financial Position as at December 31, 2022 and December 31, 2021. Financial assets and liabilities whose carrying values are a reasonable approximation of fair value are not included. FirstOntario's financial instruments held at amortized cost are all classified as Level 2 as identified below:

(In thousands of dollars)	2022	2021
Assets		
Loans receivable	\$ 4,960,100	\$ 4,583,407
Investments	1,936	5,457
Total assets held at fair value	4,962,036	\$ 4,588,864
Liabilities		
Deposits and shares	\$ 4,721,520	\$ 4,376,320
Secured borrowings and securitization liabilities	566,528	422,791
Total liabilities held at fair value	\$ 5,288,048	\$ 4,799,111

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 21. Income Taxes:

The components of income tax expense are as follows:

(In thousands of dollars)	2022	2021
Current income tax expense Deferred income tax expense	\$ 2,138 7,970	\$ 9,987 4,566
Total income tax expense	\$ 10,108	\$ 14,553

Major components of income tax expense (benefit) include the following:

	2022	2021
Combined federal and provincial income taxes	26.5%	26.5%
Small business and credit union deductions	(8.3)	(8.3)
Income and expense permanent differences	(1.3)	2.0
Non-taxable capital gains on investment income	(0.8)	(0.3)
Tax rate change	10.4	-
Other	(1.5)	0.1
Total income tax expense	25.0%	20.0%

During the year, FirstOntario transferred a number of its joint ventures to a wholly owned subsidiary. The subsidiary is not entitled to the small business or credit union deductions, and as a result the effective tax on income derived from the transferred real estate investments is 25.5%. This difference in effective tax rate is included above within tax rate change.

The movements of deferred tax assets and liabilities, and the year end balances are presented below:

Asset (liability)						Ch	arge to		
			Charge to	C	harge to	Cont	ributed	Dec	ember 31,
(In thousands of dollars)	Janu	ary 1, 2022	Income		OCI	;	Surplus		2022
Fixed assets	\$	(3,763)	\$ (466)	\$	-	\$	-	\$	(4,229)
Allowance for loan losses		1,264	217		-		-		1,481
Derivatives		-	-		-		-		-
Employee retirement benefits		1,339	25		(1,036)		-		328
Investments		(10,590)	(6,719)		508		-		(16,801)
Cash flow hedges		371	-		(779)		-		(408)
Other		(513)	(1,027)		-		135		(1,405)
Total	\$	(11,892)	\$ (7,970)	\$	(1,307)	\$	135	\$	(21,034)

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

## 21. Income Taxes (continued):

Asset (liability)						Ch	arge to		
			Charge to	Cł	narge to	Cont	ributed	De	cember 31,
(In thousands of dollars)	Janua	ary 1, 2021	Income		OCI	:	Surplus		2021
Fixed assets	\$	(3,647)	\$ (116)	\$	_	\$	_	\$	(3,763)
Allowance for loan losses		1,714	(450)		_		_		1,264
Derivatives		568	(568)		-		-		-
Employee retirement benefits		1,739	(71)		(329)		-		1,339
Investments		(7,773)	(3,158)		341		-		(10,590)
Cash flow hedges		629	-		(258)		-		371
Other		(310)	(203)		-		-		(513)
Total	\$	(7,080)	\$ (4,566)	\$	(246)	\$	-	\$	(11,892)

The tax effect of items recorded in the Consolidated Statement of Other Comprehensive Income was as follows:

(In thousands of dollars)	2022	2021
Net unrealized loss on debt securities	\$ 508	\$ 342
Net realized gain on debt securities	-	(1)
Net (gain) loss on cash flow hedges	(838)	46
Net loss (gain) on cash flow hedges transferred to earnings	59	(304)
Actuarial gain on defined benefit pension plans	(1,036)	(329)
Total tax effect of components of other comprehensive income	\$ (1,307)	\$ (246)

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 22. Pensions and Other Employee Obligations:

FirstOntario provides retirement benefits to certain employees. These benefits include registered pension plans, medical benefits, dental care and life insurance.

The fair value of accrued benefit obligations was determined by independent actuaries as at December 31, 2022 and December 31, 2021.

	Defined E	efined Benefit Pensions			Other Define	t Plans	
(In thousands of dollars)	2022		2021		2022		2021
Accrued benefit obligation							
Balance at the beginning of year	\$ 20,264	\$	21,421	\$	5,123	\$	5,640
Current service cost	615		669		33		57
Interest cost	607		558		149		143
Benefits paid	(1,204)		(1,215)		(254)		(235)
Effect of Plan Amendment	-		-		-		(192)
Actuarial (gain) loss	(5,521)		(1,169)		(1,269)		(290)
Balance at end of year	\$ 14,761	\$	20,264	\$	3,782	\$	5,123
Plan assets							
Fair value at beginning of year	\$ 18,077	\$	17,587	\$	-	\$	-
Expected return on plan assets	530		453		-		-
Actuarial gain (loss) on plan assets	(1,188)		320		-		-
Employer contributions	452		932		254		235
Benefits paid	(1,204)		(1,215)		(254)		(235)
Fair value at end of year	16,667		18,077		-		-
Balance at end of year	\$ 1,906	\$	(2,187)	\$	(3,782)	\$	(5,123)

FirstOntario's net benefit plan expenses recognized in other comprehensive income were as follows:

	Defined E	Benefit	Pensions	Other Defined Benefit Plans				
(In thousands of dollars)	2022		2021		2022		2021	
Cumulative actuarial gain (loss) at								
beginning of year	\$ (3,246)	\$	(4,735)	\$	736	\$	446	
Actuarial gain in the year on liability	5,521		1,169		1,269		290	
Actuarial gain (loss) in the year on plan assets	(1,188)		320		-		-	
Cumulative actuarial gain (loss) at end of year	\$ 1,087	\$	(3,246)	\$	2,005	\$	736	

The net gain recognized in other comprehensive income of \$4,566,000 (2021 - \$1,450,000) during the year are net of a tax expense of \$1,036,000 (2021 - \$329,000) as disclosed in Note 21.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 22. Pensions and Other Employee Obligations (continued):

FirstOntario's net benefit plan expenses recognized in the Consolidated Statement of Income were as follows:

	Defined E	Benefit F	ensions	Other Defined Benefit Plans				
(In thousands of dollars)	2022		2021		2022		2021	
Current service cost	\$ 615	\$	669	\$	33	\$	57	
Interest cost	607		558		149		143	
Expected return on plan assets	(530)		(453)		-		-	
Total included in employee benefits expense	\$ 692	\$	774	\$	182	\$	200	

	Defined Contribution Pension							
(In thousands of dollars)		2022		2021				
Contributions recorded as expenses	\$	2,162	\$	2,111				

These net benefit plan and contribution expenses are included in salaries and employee benefits on the Consolidated Statement of Income. Aggregate contributions relating to defined benefit pensions and other defined benefit plans expected for the year ended December 31, 2023, is \$638,000.

The significant actuarial assumptions adopted by FirstOntario are as follows (weighted-average assumptions):

	Defined Ben	efit Pensions	Other Defined Benefit Plans			
(In thousands of dollars)	2022	2021	2022	2021		
Discount rate	5.1%	3.0%	5.1%	3.0%		
Rate of compensation increase	2.0%	2.0%	-	-		

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 22. Pensions and other employee obligations (continued):

The expected rate of return on plan assets is based on the risks and associated returns expected of the underlying plan assets. Plan assets are held in balanced funds which includes equities and long-term bonds.

For measurement purposes, 5% and 3% rates of increase in the per capita cost of covered health care and dental care benefits respectively were assumed for 2022. The rate of increase for health care benefits was assumed to remain unchanged at 5%. The rate of increase for dental care benefits was assumed to remain unchanged at 3%.

A one percentage-point change in assumed health-care cost trend rates, discount rates and salary costs would have the following impact on other defined benefit plans:

	•	2022		•	2021		
	Defined		Other	Defined		Other	
(In thousands of dollars)	benefit		plans	benefit		plans	
Health care							
1% increase	\$ n/a	\$	234	\$ n/a	\$	353	
1% decrease	n/a		(206)	n/a		(308)	
Discount rate							
1% increase	\$ (2,028)	\$	(309)	\$ (3,097)	\$	(497)	
1% decrease	2,356		337	3,661		551	
Salary rate							
1% increase	\$ 115	\$	n/a	\$ 205	\$	n/a	
1% decrease	(112)		n/a	(198)		n/a	

#### 23. Other Income

(In thousands of dollars)		2022		2021
Real estate	\$	28,124	\$	20,233
Other investment income	•	7,076	•	29,623
Mortgage and loan fees		5,083		4,693
Service charges and fees		3,091		2,885
Wealth management		2,468		2,421
Commissions		2,390		2,303
Other operational income		2,015		2,849
Securitization		2,067		3,967
Total other income	\$	52,314	\$	68,974

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

#### 24. Commitments:

#### (a) Mortgage commitments and lines of credit:

At December 31, 2022, FirstOntario has issued commitments to provide residential mortgage and commercial loans totaling \$255,938,000 (2021 - \$198,460,000). FirstOntario has also provided lines of credit to Members totaling \$866,470,000 at December 31, 2022 (2021 - \$813,958,000), against which Members have drawn \$323,284,000 (2021 - \$302,987,000).

#### (b) Credit facilities:

Central 1 has provided an operating loan facility to FirstOntario of \$243,010,000 (2021 - \$164,700,000). Loans to Members have been pledged as security for this facility and the \$122,000,000 (2021- \$nil) operating loan by an assignment of book debts and a general security agreement.

Caisse centrale Desjardins has provided an operating facility to FirstOntario in the amount of \$100,000,000 (2021 - \$100,000,000). When amounts are drawn against the facility, certain residential mortgages have been pledged as security.

See the Consolidated Statement of Financial Position and Note 14 for the outstanding amounts on these facilities.

#### (c) Contracts:

Interac ATM and point of sale switching servicing totaling \$1,426,000 over the next 4 years at present service levels (2021 - \$3,715,000 over the next 5 years).

Banking system support services and software maintenance totaling \$5,414,000 over the next 9 years (2021 - \$6,057,000 over the next 10 years).

Software licensing and support services totaling \$1,528,000 over the next 3 years at present service levels (2021 - \$1,692,000 over the next 4 years).

Telephone, network and voice services totaling \$2,608,000 over the next 4 years at present service levels (2021 - \$3,915,000 over the next 5 years).

Sponsorship agreement totaling \$2,829,000 over the next 4 years (2021 - \$33,000 over the next year).

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

### 24. Commitments (continued):

#### (d) Naming rights:

In fiscal 2017, FirstOntario entered into an agreement with Global Spectrum Facility Management, L.P. for the naming rights to the FirstOntario Concert Hall located in the City of Hamilton. The agreement is effective January 1, 2017 and provides the naming rights for 10 years currently with current estimated annual costs of \$283,000; for an aggregate total cost of \$2,578,000.

In fiscal 2017, FirstOntario entered into an agreement with The Corporation of the Town of Milton for the naming rights to the FirstOntario Centre for the Arts. The agreement is effective January 24, 2017 and provides the naming rights for 25 years at an estimated cost of \$200,000 per year for the first five years for an aggregate total of \$1,000,000. The financial obligations for this agreement have been completed.

In fiscal 2015, FirstOntario entered into an agreement with The Corporation of the City of St. Catharine's, for the naming rights to the FirstOntario Performing Arts Centre. The agreement is effective January 1, 2016 and provides the naming rights for 25 years at an estimated cost of \$678,000 per year for the first five years for an aggregate total of \$3,390,000. The financial obligations for this agreement have been completed

In fiscal 2014, FirstOntario entered into an agreement with Global Spectrum, L.P. for the naming rights to the FirstOntario Centre in the City of Hamilton. The agreement provides the naming rights for 10 years with current estimated annual costs of \$396,000 per year for an aggregate total of \$3,634,000.

Notes to Consolidated Financial Statements

For the year ended December 31, 2022

#### 25. Business Combination:

On September 30, 2022, FirstOntario Credit Union acquired Heritage Savings and Credit Union Inc. ("Heritage") and the results of its operations have been included in the consolidated financial statements since that date. FirstOntario assumed liabilities totalling \$47,001,000 in exchange for assets of \$49,705,000.

(In thousands of dollars)	Fa	Fair Value	
Cash and cash equivalents	\$	11,092	
Investments		3,221	
Loans and accrued interest		34,457	
Deferred tax asset		135	
Fixed assets		800	
Member deposits		(46,829)	
Member shares		(10)	
Other liabilities		(162)	
Fair market value of net assets acquired	\$	2,704	

The fair market value of net assets acquired excludes a promissory note payable to the Heritage legal entity totalling \$2,569,000. The promissory note settles without payment upon wind-up of the Heritage legal entity or in the event the Heritage legal entity is not wound up, the promissory note is cancelled without payment. The fair market value of net assets acquired was recorded in contributed surplus.

The carrying value of cash and cash equivalents approximate their fair value due to their short term nature.

Investments consist predominantly of Federal government debt securities, and the fair value was determined based on discounted cash flow techniques based on the contractual cash flows of the securities.

The carrying values of loans was approximated using discounted cash flow techniques based on the contractual repayment of the products.

Fixed assets consist of one Heritage branch and parking lot, and has been valued consistent with an opinion of value received from a qualified real estate professional.

Acquired member deposits that are subject to a fixed term and interest rate have been measured at fair value based on discounted cash flow techniques based on contractual cash flows of the securities. The fair market value of deposits with no fixed term or a variable rate has been presumed to be equal to carrying value.

#### 26. Comparative Figures:

Certain comparative information has been reclassified to conform with the financial statement presentation adopted in the current year.